

Public Produce Rates

Effective: 2/1/2020 **Expire:** 2/29/2020

Rates subject to review and selective increases

Rate Authority: UPLQ 34004.1 Quote Version: Version A

Rates Include: Rail, Fuel Surcharge (FSC), Destination Transload, & Truckload Delivered

Commodity: Potatoes and Onions STCC: 01195: 01313: 01318

Rate Provisions: Hand-unloaded at destination with full truckload delivery (truck detention charges may apply)

Palletized, Loading of Trucks, Pallet Exchange Program

If pallets not exchanged, \$8.90/pallet 2 Hours free time - \$85/hr thereafter SKU rates will vary by location Loup TBOL System must be used

These rates supercede all previous rate quotes

Additional storage fees over 48 hours may apply

Disclaimer: In line with the Food Safety Modernization Act, the Sanitary Food Transportation Act and regulations promulgated

under these Acts, customer must submit, in writing, any specific handling, storage and/or transportation requirements, to ensure that cargo is handled, stored, and transported in a safe, proper, and damage-free manner. Such requirements are not agreed to by Loup unless Loup confirms its agreement in writing.

| Eastern ID | | | | |
|---|----------|----------|-----------------------|--|
| Delivered Truckload | Rate | Rate/Bag | Routing | |
| Chicago Metro (varies based on destination) | \$8,215 | \$3.29 | UP | |
| Detroit, MI | \$10,945 | \$4.38 | UP | |
| Miami, FL | \$14,974 | \$5.99 | UP-MEMPH-NS-JACVL-FEC | |
| Orlando, FL | \$15,939 | \$6.38 | UP-ESTL-CSXT | |
| Pompano Beach, FL | \$15,274 | \$6.11 | UP-MEMPH-NS-JACVL-FEC | |
| Charlotte, NC | \$14,113 | \$5.65 | UP-KCITY-NS | |
| Greensboro, NC | \$14,113 | \$5.65 | UP-KCITY-NS | |
| Salisbury, NC | \$13,648 | \$5.46 | UP-KCITY-NS | |
| Winterhaven, FL | \$15,639 | \$6.26 | UP-ESTL-CSXT | |

Aberdeen, American Falls, Bancroft, Blackfoot, Collins, Cotton, Hammer, Idaho Falls, McMillan, Mindoka, Menan, Paul, Pingree, Rexburg, Rigby, Rupert, Twin Falls, Sugar City, & Wada

| Western ID / Eastern OR | | | | |
|---|----------|----------|-----------------------|--|
| Delivered Truckload | Rate | Rate/Bag | Routing | |
| Chicago Metro (varies based on destination) | \$8,365 | \$3.35 | UP | |
| Detroit, MI | \$11,095 | \$4.44 | UP | |
| Miami, FL | \$15,124 | \$6.05 | UP-MEMPH-NS-JACVL-FEC | |
| Orlando, FL | \$16,089 | \$6.44 | UP-ESTL-CSXT | |
| Pompano Beach, FL | \$15,424 | \$6.17 | UP-MEMPH-NS-JACVL-FEC | |
| Charlotte, NC | \$14,263 | \$5.71 | UP-KCITY-NS | |
| Greensboro, NC | \$14,263 | \$5.71 | UP-KCITY-NS | |
| Salisbury, NC | \$13,798 | \$5.52 | UP-KCITY-NS | |
| Winterhaven, FL | \$15,789 | \$6.32 | UP-ESTL-CSXT | |
| | | | | |

Feltham, Notus, Nampa, Nyssa, Ontario, Parma, Payette, Weiser, & Wilder

For new opportunities in the marketplace, please contact your Loup Sales Manager, Brad Rooker, at brooker@up.com or 402-544-7972

For pricing requests, please contact your Loup Marketing Manager, Meghan McClain, at mmcclain@up.com or 402-544-2942

^{***} Loup does not offer destination trucking services in the following markets - Atlanta (Constitution), Cleveland, Memphis (Collierville), Dallas (Grand Prairie), Houston ***