

Public Produce Rates

| Effective: | 10/1/2019 |
|------------------|--|
| Expire: | 10/31/2019 |
| | Rates subject to review and selective increases |
| Rate Authority: | UPLQ 34004.1 |
| Quote Version: | Version A |
| Rates Include: | Rail, Fuel Surcharge (FSC), Destination Transload, & Truckload Delivered |
| Commodity: | Potatoes and Onions |
| STCC: | 01195; 01313; 01318 |
| Rate Provisions: | Hand-unloaded at destination with full truckload delivery (truck detention charges may apply) |
| | Palletized, Loading of Trucks, Pallet Exchange Program |
| | If pallets not exchanged, \$8.90/pallet |
| | 2 Hours free time - \$85/hr thereafter |
| | SKU rates will vary by location |
| | Loup TBOL System must be used |
| | These rates supercede all previous rate quotes |
| | Additonal storage fees over 48 hours may apply |
| Disclaimer: | In line with the Food Safety Modernization Act, the Sanitary Food Transportation Act and regulations promulgated |
| | under these Acts, customer must submit, in writing, any specific handling, storage and/or transportation |
| | requirements, to ensure that cargo is handled, stored, and transported in a safe, proper, and damage-free |

manner. Such requirements are not agreed to by Loup unless Loup confirms its agreement in writing.

| Eastern ID | | | | Western ID / Eastern OR | | | |
|---|----------|--------------------------|---|---|----------|----------|-----------------------|
| Delivered Truckload | Rate | Rate/Bag | Routing | Delivered Truckload | Rate | Rate/Bag | Routing |
| Chicago Metro (varies based on destination) | \$8,015 | \$3.21 | UP | Chicago Metro (varies based on destination) | \$8,165 | \$3.27 | UP |
| Detroit, MI | \$10,745 | \$4.30 | UP | Detroit, MI | \$10,895 | \$4.36 | UP |
| Miami, FL | \$15,925 | \$6.37 | UP-MEMPH-NS-JACVL-FEC | Miami, FL | \$16,075 | \$6.43 | UP-MEMPH-NS-JACVL-FEC |
| Orlando, FL | \$16,155 | \$6.46 | UP-ESTL-CSXT | Orlando, FL | \$16,305 | \$6.52 | UP-ESTL-CSXT |
| Pompano Beach, FL | \$16,225 | \$6.49 | UP-MEMPH-NS-JACVL-FEC | Pompano Beach, FL | \$16,375 | \$6.55 | UP-MEMPH-NS-JACVL-FEC |
| Charlotte, NC | \$13,477 | \$5.39 | UP-KCITY-NS | Charlotte, NC | \$13,627 | \$5.45 | UP-KCITY-NS |
| Greensboro, NC | \$13,477 | \$5.39 | UP-KCITY-NS | Greensboro, NC | \$13,627 | \$5.45 | UP-KCITY-NS |
| Salisbury, NC | \$13,012 | \$5.20 | UP-KCITY-NS | Salisbury, NC | \$13,162 | \$5.26 | UP-KCITY-NS |
| Winterhaven, FL | \$15,855 | \$6.34 | UP-ESTL-CSXT | Winterhaven, FL | \$16,005 | \$6.40 | UP-ESTL-CSXT |
| Aberdeen, American Falls, Bancro Mindoka, Menan, Paul, Pingree | | Feltham, Notus, Nampa, N | Feltham, Notus, Nampa, Nyssa, Ontario, Parma, Payette, Weiser, & Wilder | | | | |

*** Loup does not offer destination trucking services in the following markets - Atlanta (Constitution), Cleveland, Memphis (Collierville), Dallas (Grand Prairie), Houston ***

For new opportunities in the marketplace, please contact your Loup Sales Manager, Paul Hammes, at phammes@up.com or 402-544-7972 For pricing requests, please contact your Loup Marketing Manager, Meghan McClain, at mmcclain@up.com or 402-544-2942