



Public Produce Rates

Effective: 7/1/2018
Expire: 7/31/2018
 Rates subject to monthly review and selective increases
Rate Authority: UPLQ 34004.1
Quote Version: Version A
Rates Include: Rail, Fuel Surcharge (FSC), Destination Transload, & Outbound Loading
Commodity: Potatoes and Onions
STCC: 01195; 01313; 01318
Assumptions: Equipment Type: 50' Refrigerated Boxcar
 50 lb 2,500 bags/cartons
 Hand-unloaded at destination customer pick up (CPU)
 Palletized, Loading of Trucks, Pallet Exchange Program
 If pallets not exchanged, \$7.50/pallet (FL - please confirm prior to shipping)
 SKU's: \$0/car for 1-5, \$125/car for 6-10, & \$175/car for 11+ SKU's
 UPDS TBOL System must be used

| Eastern ID | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|-----------------------|
| Destination Transload (CPU) | Rate | Rate/Bag | Routing |
| *Atlanta (Constitution), GA | \$10,820 | \$4.33 | UP-MEMPH-NS |
| Chicago, IL (Melrose Park) | \$7,114 | \$2.85 | UP |
| Cincinnati, OH | \$8,510 | \$3.40 | UP-CHGO-NS |
| *Cleveland, OH | \$9,376 | \$3.75 | UP-CHGO-CSXT |
| *Memphis, TX (Collierville) | \$8,986 | \$3.59 | UP |
| Columbus, OH | \$9,583 | \$3.83 | UP-CHGO-CSXT |
| *Dallas, TX (Grand Prairie) | \$7,900 | \$3.16 | UP |
| Hialeah (Miami), FL | \$14,639 | \$5.86 | UP-MEMPH-NS-JACVL-FEC |
| *Houston, TX | \$8,672 | \$3.47 | UP-PTRA |
| Pompano Beach, FL | \$14,764 | \$5.91 | UP-ESTL-CSXT |
| Salisbury, NC | \$10,561 | \$4.22 | UP-KCITY-NS |
| San Antonio, TX | \$7,969 | \$3.19 | UP |
| Winter Haven, FL | \$13,672 | \$5.47 | UP-ESTL-CSXT |
| Aberdeen, American Falls, Bancroft, Blackfoot, Collins, Cotton, Hammer, Idaho Falls, McMillan, Mindoka, Menan, Paul, Pingree, Rexburg, Rigby, Rupert, Twin Falls, Sugar City, & Wada | | | |

| Western ID / Eastern OR | | | |
|-------------------------------------------------------------------------|----------|----------|-----------------------|
| Destination Transload (CPU) | Rate | Rate/Bag | Routing |
| *Atlanta (Constitution), GA | \$10,970 | \$4.39 | UP-MEMPH-NS |
| Chicago, IL (Melrose Park) | \$7,264 | \$2.91 | UP |
| Cincinnati, OH | \$8,660 | \$3.46 | UP-CHGO-NS |
| *Cleveland, OH | \$9,526 | \$3.81 | UP-CHGO-CSXT |
| *Memphis, TX (Collierville) | \$9,136 | \$3.65 | UP |
| Columbus, OH | \$9,733 | \$3.89 | UP-CHGO-CSXT |
| *Dallas, TX (Grand Prairie) | \$8,050 | \$3.22 | UP |
| Hialeah (Miami), FL | \$14,789 | \$5.92 | UP-MEMPH-NS-JACVL-FEC |
| *Houston, TX | \$8,597 | \$3.44 | UP-PTRA |
| Pompano Beach, FL | \$14,914 | \$5.97 | UP-ESTL-CSXT |
| Salisbury, NC | \$10,711 | \$4.28 | UP-KCITY-NS |
| San Antonio, TX | \$8,119 | \$3.25 | UP |
| Winter Haven, FL | \$13,822 | \$5.53 | UP-ESTL-CSXT |
| Feltham, Notus, Nampa, Nyssa, Ontario, Parma, Payette, Weiser, & Wilder | | | |

| Central OR / WA | | | |
|------------------------------------|----------|----------|-----------------------|
| Destination Transload (CPU) | Rate | Rate/Bag | Routing |
| *Atlanta (Constitution), GA | \$11,645 | \$4.66 | UP-MEMPH-NS |
| Chicago, IL (Melrose Park) | \$7,939 | \$3.18 | UP |
| Cincinnati, OH | \$8,885 | \$3.55 | UP-CHGO-NS |
| *Cleveland, OH | \$10,201 | \$4.08 | UP-CHGO-CSXT |
| *Memphis, TX (Collierville) | \$9,811 | \$3.92 | UP |
| Columbus, OH | \$10,408 | \$4.16 | UP-CHGO-CSXT |
| *Dallas, TX (Grand Prairie) | \$8,725 | \$3.49 | UP |
| Hialeah (Miami), FL | \$15,365 | \$6.15 | UP-MEMPH-NS-JACVL-FEC |
| *Houston, TX | \$9,572 | \$3.83 | UP-PTRA |
| Pompano Beach, FL | \$15,589 | \$6.24 | UP-ESTL-CSXT |
| Salisbury, NC | \$11,386 | \$4.55 | UP-KCITY-NS |
| San Antonio, TX | \$8,794 | \$3.52 | UP |
| Winter Haven, FL | \$14,497 | \$5.80 | UP-ESTL-CSXT |
| Hermiston, Kennewick, & Sun Harbor | | | |

| CA / AZ | | | |
|-----------------------------------|----------|----------|-----------------------|
| Destination Transload (CPU) | Rate | Rate/Bag | Routing |
| *Atlanta (Constitution), GA | \$15,848 | \$6.34 | UP-MEMPH-NS |
| Chicago, IL (Melrose Park) | \$13,942 | \$5.58 | UP |
| Cincinnati, OH | \$15,584 | \$6.23 | UP-CHGO-NS |
| *Cleveland, OH | \$18,070 | \$7.23 | UP-CHGO-CSXT |
| *Memphis, TX (Collierville) | \$14,299 | \$5.72 | UP |
| Columbus, OH | \$17,692 | \$7.08 | UP-CHGO-CSXT |
| *Dallas, TX (Grand Prairie) | \$9,954 | \$3.98 | UP |
| Hialeah (Miami), FL | \$20,528 | \$8.21 | UP-MEMPH-NS-JACVL-FEC |
| *Houston, TX | \$11,573 | \$4.63 | UP-PTRA |
| Pompano Beach, FL | \$20,398 | \$8.16 | UP-ESTL-CSXT |
| Salisbury, NC | \$19,189 | \$7.68 | UP-KCITY-NS |
| San Antonio, TX | \$9,880 | \$3.95 | UP |
| Winter Haven, FL | \$20,440 | \$8.18 | UP-ESTL-CSXT |
| Cashion, Edison, Saco, & Tolleson | | | |

* Loup does not offer destination trucking services in these markets

For new opportunities in the marketplace, please contact your Loup Sales Manager, Paul Hammes, at phammes@up.com or 402-544-7972
 For pricing requests, please contact your Loup Marketing Manager, Dan Pasko, at drpasko@up.com or 402-544-7939