

## Public Produce Rates

11/1/2023 11/30/2023

Rates subject to review and selective increases UPLQ 34004.1

Version B Rail, Fuel Surcharge (FSC), Destination Transload, & Outbound Loading Potatoes and Onions 01196, 01313, 01318 Hand-unloaded at destination customer pick up (CPU) Palletized, Loading of Trucks, Pallet Exchange Program Accessorial rates to vary by Gostation and are outlined in the "Accessorial Rate Sheet"

Rate Authority: Quote Version: Rates Include: Commodity: STCC:

Rate Provisions

\* Disposal of spoiled or damaged product and any cleanup associated with it will be charged back to customer

Loup TBOL System must be used

Loup it BUL System must be used
These rates supercode all previous rate quotes
Additional warehouse storage fees over 48 hours may apply
In line with the Food Safety Modernization Act, the Sanitary Food Transportation Act and regulations promulgated under these Acts, customer must submit, in writing, any specific handling, storage
and/of transportation requirements, to ensure that cargo is handled, stored, and transported in a safe, proper, and damage-free manner. Such requirements are not agreed to by Loup unless Loup
confirms its agreement in writing.

| Eastern ID                  |                |           |                       |  |  |
|-----------------------------|----------------|-----------|-----------------------|--|--|
| Destination Transload (CPU) | 64' POTATO     | 64' ONION | Routing               |  |  |
| Lawrenceville, GA           | \$16,139       | \$16,639  | UP-ESTL-CSX           |  |  |
| Chicago, IL                 | \$11,955       | \$12,155  | UP                    |  |  |
| *Cleveland, OH              | \$13,403       | \$13,403  | UP-CHGO-CSXT          |  |  |
| *Dallas, TX (Grand Prai     | please inquire | \$10,659  | UP                    |  |  |
| Guilderland Center, NY      | \$20,997       | \$21,497  | UP-CHGO-CSXT          |  |  |
| *Houston, TX                | \$12,560       | \$12,560  | UP-PTRA               |  |  |
| Medley (Miami), FL          | \$21,304       | \$21,648  | UP-MEMPH-NS-JACVL-FEC |  |  |
| Elizabeth, NJ               | \$19,993       | \$19,993  | UP-CHGO-NS            |  |  |
| North Kingston, RI          | \$21,620       | \$21,620  | UP-CHGO-NS-GARDN-PW   |  |  |
| Salisbury, NC               | \$18,724       | \$18,849  | UP-KCITY-NS           |  |  |
| Washington, NJ              |                |           |                       |  |  |

| Western ID / Eastern OR     |                |           |                       |  |  |
|-----------------------------|----------------|-----------|-----------------------|--|--|
| Destination Transload (CPU) | 64' POTATO     | 64' ONION | Routing               |  |  |
| Lawrenceville, GA           | \$17,639       | \$18,139  | UP-ESTL-CSX           |  |  |
| Chicago, IL                 | \$13,455       | \$13,655  | UP                    |  |  |
| *Cleveland, OH              | \$14,903       | \$14,903  | UP-CHGO-CSXT          |  |  |
| *Dallas, TX (Grand Prai     | please inquire | \$12,159  | UP                    |  |  |
| Guilderland Center, NY      | \$22,497       | \$22,997  | UP-CHGO-CSXT          |  |  |
| *Houston, TX                | \$14,060       | \$14,060  | UP-PTRA               |  |  |
| Medley (Miami), FL          | \$22,804       | \$23,148  | UP-MEMPH-NS-JACVL-FEC |  |  |
| Elizabeth, NJ               | \$21,643       | \$21,643  | UP-CHGO-NS            |  |  |
| North Kingston, RI          | \$23,120       | \$23,210  | UP-CHGO-NS-GARDN-PW   |  |  |
| Salisbury, NC               | \$20,224       | \$20,349  | UP-KCITY-NS           |  |  |
| Washington, NJ              |                |           |                       |  |  |

| Destination Transload (CPU) | 64' POTATO     | 64' ONION | Routing               |
|-----------------------------|----------------|-----------|-----------------------|
| Lawrenceville, GA           | \$18,239       | \$18,739  | UP-ESTL-CSX           |
| Chicago, IL                 | \$14,055       | \$14,255  | UP                    |
| *Cleveland, OH              | \$15,503       | \$15,503  | UP-CHGO-CSXT          |
| *Dallas, TX (Grand Prai     | please inquire | \$12,759  | UP                    |
| Guilderland Center, NY      | \$23,097       | \$23,597  | UP-CHGO-CSXT          |
| *Houston, TX                | \$14,660       | \$14,660  | UP-PTRA               |
| Medley (Miami), FL          | \$23,404       | \$23,748  | UP-MEMPH-NS-JACVL-FEC |
| Elizabeth, NJ               | \$22,243       | \$22,243  | UP-CHGO-NS            |
| North Kingston, RI          | \$23,720       | \$23,720  | UP-CHGO-NS-GARDN-PW   |
| Salisbury, NC               | \$20,824       | \$20,949  | UP-KCITY-NS           |
| Washington, NJ              |                |           |                       |

| Destination Transload (CPU) | 64' POTATO     | 64' ONION      | Routing               |
|-----------------------------|----------------|----------------|-----------------------|
| Lawrenceville, GA           | please inquire | please inquire | UP-ESTL-CSX           |
| Chicago, IL                 | please inquire | please inquire | UP                    |
| *Cleveland, OH              | please inquire | please inquire | UP-CHGO-CSXT          |
| *Dallas, TX (Grand Prai     | please inquire | please inquire | UP                    |
| Guilderland Center, NY      | please inquire | please inquire | UP-CHGO-CSXT          |
| *Houston, TX                | please inquire | please inquire | UP-PTRA               |
| Medley (Miami), FL          | please inquire | please inquire | UP-MEMPH-NS-JACVL-FEC |
| Washington, NJ              | please inquire | please inquire | UP-CHGO-NS            |
| North Kingston, RI          | please inquire | please inquire | UP-CHGO-NS-GARDN-PW   |
| Salisbury, NC               | please inquire | please inquire | UP-KCITY-NS           |

\* Loup does not offer destination trucking services in these markets

For new opportunities in the marketplace, please contact your Loup Sales Manager, Trevette Fisher, at tmbrown@up.com or 636-208-1141 For pricing requests or truck delivered rates, please contact your Loup Marketing Manager, Dana Ratcliff, at daratcli@up.com or 402-544-7938

This rate document replaces all previous rate quote VERSIONS

- 1. Services: Loup Logistics Company ("Loup") agrees to provide to customer ("Customer"), as a freight broker, transportation services and/or distribution services ("Services"). Unless expressly agreed to by Loup obtewise, the Services performed by Loup under this Rate Offer are limited to arranging, but not actually performing, transportation of Customer's shipments ("Shipments"). Customer acknowledges that Loup does not control the manner in which any service provider engaged by Loup to perform Services performs its services. Loup of customer of updated real-validition of all service or equipment. These Rate Terms are subject to the terms and conditions set both in the circulars located at http://www.uprr.com/customers/myterms.shtml. Further liability and claims terms and conditions can be found at https://www.uprl.com/customers/myterms.shtml. Further liability and claims terms and conditions can be found at https://www.uprl.com/customers/myterms.shtml. Further liability and claims terms and conditions.
- Rate and Charges: Rates include only the Services expressly agreed to by Loup. All rates are subject to a fuel surcharge calculated monthly. Customer agrees that the rates do not include the cost of rage material or the cost of split loads. Customer acknowledges that rates are subject to change at any time. Customer must establish credit with Loup prior to any Shipment. Rates do not apply to misonal Shipments (i.e. shipments with one or more of the following: with greater than 11" (including profusions), height greater than 17" above the top of the rail or loads that overhang the end of the air. Such dimensional Shipments must be pre-approved by the Union Pacific Clearance Team.
- 3. Payment Terms: Payment terms are 15 days from the date of invoice. Rates are in US dollars and Customer shall pay Loup in US dollars in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended. Customer must deliver to Loup say documentation necessor to Loup to issue accurate invoices within 15 days prior to the first shipment. It is such documentation in act provided prior to such 15 day sperior, bear any inaccurate invoices used due to the failure to receive such information will not be updated. Customer must present any claim for overcharges or undercharges within one (1) year from the date of the Shipment's waybill. Customer must commence any court proceeding to collect an overcharge or an undercharge within six (6) months of the date of withen declination of a time of the processor.
- Term: Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion reof, for any reason shall not release Customer from any obligations it may have accrued prior to such termination.
- Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in
  the bill oldring (or other written instructions). Customer agrees that Loup shall rely upon such shipping instructions and the time dentified therein and that Loup has no obligation to review the accuracy of
  such instructions. The documentation shall also provide that all rail religit inchange be sert to Loup, 1400 Dougles of Shopy 1230, Omnable, NE 68179.
- 6. Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permit upon Loup's request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Radroad publication (as such requirements are approved by Union Pacific Shipment Custom Pacific Shipment).
- Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published tariffs, as applicable, or any amendment, modification or successor tariffs or publications thereto.
- 8. Confidentiality: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidiary.
- 9. Miscellaneous: These Rate Terms replace and supersede all prior rate quotes (or similar documents) with respect to the Services. If the operation of any part of these Rate Terms result in a violation of any law, such part shall be severed, and the remaining provisions of these Rate Terms shall continue in full force and effect. To the extent not governed by federal law, these Rate Terms are governed by and construed in accordance with the laws of the State of Nebraska.

ATTN: Loup Logistics Carload Solutions Marketing

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|----------------------|---|-------|--|--|--|
|                      |   |       |  |  |  |
| Acceptance of Quote  |   |       |  |  |  |
| SIGNING BELOW        | CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT.       |       |  |  |  |
|                      | Acknowledged and Agreed:  |       |  |  |  |
| Customer Name:       |   |       |  |  |  |
| Printed Name:        |   |       |  |  |  |
| Title:               |   |       |  |  |  |
| Date:                |   |       |  |  |  |
| ease sign and return | n via e-mail or fax to Primary Contact Listed Below:                                |       |  |  |  |