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Delivered Truckload	POTATO Rate	POTATO Rate/Bag	ONION Rate	ONION Rate/Bag	Accessorial Truck Rate	Routing				
Chelsea/Boston MA via Guilderland Center	\$25,834	\$7.69	\$26,334	\$7.84	\$1,400	UP-CHGO-CSXT				
Hatfield, MA via Guilderland Center	\$25,434	\$7.57	\$25,934	\$7.72	\$1,300	UP-CHGO-CSXT				
Bronx, Queens/Brooklyn, NY via Guilderland Center	\$26,434	\$7.87	\$26,934	\$8.02	\$1,550	UP-CHGO-CSXT				
Newark/Elizabeth, NJ via Guilderland Center	\$25,434	\$7.57	\$25,934	\$7.72	\$1,300	UP-CHGO-CSXT				
Hartford, CT via Guilderland Center	\$25,034	\$7.45	\$27,034	\$8.05	\$1,200	UP-CHGO-CSXT				
Bayonne, NJ via Elizabeth, NJ	\$22,034	\$6.56	NA.	NA.	\$600	UP-CHGO-NS				
Philadelpia, PA via Elizabeth, NJ	\$22,934	\$6.83	NA.	NA.	\$825	UP-CHGO-NS				
Miami, FL via Medley	\$28,072	\$8.35	\$28,416	\$8.46	\$750	UP-MEMPH-NS-JACVL-FEC				
Pompano Beach, FL via Medley	\$28,472	\$8.47	\$28,816	\$8.58	\$850	UP-MEMPH-NS-JACVL-FEC				
Plant City, FL via via Medley	\$29,672	\$8.83	\$30,016	\$8.93	\$1,150	UP-ESTL-CSXT				
Orlando, FL via via Medley	\$29,872	\$8.89	\$30,216	\$8.99	\$1,200	UP-ESTL-CSXT				
Aberdeen, American Falls, Bancroft, Black	oot, Collins, Cotton, I	Hammer, Idaho Falls, McM	illan, Mindoka, Me	nan, Paul, Pingree, Res	xburg, Rigby, Rupert, Twin Fall	s, Sugar City, & Wada				

Western ID / Eastern OR									
Delivered Truckload	POTATO Rate	POTATO Rate/Bag	ONION Rate	ONION Rate/Bag	Accessorial Truck Rate	Routing			
Chelsea/Boston MA via Guilderland Center	\$27,334	\$8.14	\$27,834	\$8.28	\$1,400	UP-CHGO-CSXT			
Hatfield, MA via Guilderland Center	\$28,934	\$8.02	\$27,434	\$8.16	\$1,300	UP-CHGO-CSXT			
Brorx, Queens/Brooklyn, NY via Guilderland Center	\$27,934	\$8.31	\$28,434	\$8.46	\$1,550	UP-CHGO-CSXT			
Newark/Elizabeth, NJ via Guilderland Center	\$26,934	\$8.02	\$27,434	\$8.16	\$1,300	UP-CHGO-CSXT			
Hartford, CT via Guilderland Center	\$28,534	\$7.90	\$27,634	\$8.22	\$1,200	UP-CHGO-CSXT			
Bayonne, NJ via Elizabeth, NJ	\$23,534	\$7.00	NA NA	NA NA	\$600	UP-CHGO-NS			
Philadelpia, PA via Elizabeth, NJ	\$24,434	\$7.27	NA NA	NA NA	\$825	UP-CHGO-NS			
Miami, FL via Medley	\$29,572	\$8.80	\$29,916	\$8.90	\$750	UP-MEMPH-NS-JACVL-FEO			
Pompano Beach, FL via Medley	\$29,972	\$8.92	\$30,316	\$9.02	\$850	UP-MEMPH-NS-JACVL-FEO			
Plant City, FL via Winter Haven	\$31,172	\$9.28	\$31,516	\$9.38	\$1,150	UP-ESTL-CSXT			
Orlando, FL via Winter Haven	\$31,372	\$9.34	\$31,716	\$9.44	\$1,200	UP-ESTL-CSXT			
	Feltham,	Notus, Nampa, Nyssa, Or	itario, Parma, Pay	ette, Weiser, & Wilder					

\*\*\* Loup does not offer des

- Services Logical Company ("Log") agree to provide to cationar ("Cationar") as a family troler. Exemptation services action distribution services ("Genices") these expressly agreed to by Log otherwise, the provide property of the provide property of the provide property of the provide property of the provide property in the provide property of the provide provide provided prov
- 2. Rate and Charges These include by the Enrices expensely append to by Losp. At least an exhebit to hard underspecialisation frontly. Continuer general but the case of an exhibit the control digital base. Charges advantage and a professional professio
- 3. Payment Terms: Payment terms are 15 days from the date of innoce. Plass are in LIS dates and Customer shall pay Loop in LIS dates in accordance with the credit and collection terms set forth in United Project Customer (Customer Customer Custom
- Terms: Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion reasons shall not release Customer from any obligations it may have account prior to such termination.
- 5. Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading for other written instructions). Quantum agrees that Loup hall rely upon such shipping instructions and the larners identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that all religit changes be care to Loup. 4 NO lough. See 1871.27. On the American See 1871.
- 6. Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits on. Customer shall cause its designated motor carriers to provide proof of any required permit upon Loup's request. Customer shall comply with all bading, bracing and blooking requirements set from in the applicable American Association of Railbado publications to such requirements are approved by Limino-British Charles Objective Charles for the any Experiment.
- Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published turiffs, as applicable, or any amendment, modification or successor turiffs or publications thereto.
- 8. Confidentiality: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidisity.
- 9. Miscolamence: These Rata Terms explore and september all prior rate quotes for innitire documents) with respect to the Services. It has operation of any part of these Rate Terms small in a violation of any like such part shall be second, and the immunity provisions of these Rata Terms shall continue in lad force and effect. To the state not governed by federal law, these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Bla

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS

Acknowledged and Agreed Title: Date: \_\_\_\_\_\_ase sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing