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| Eastern ID | | | | | | | | | | |
|--|-------------|-----------------|------------|---------------|------------------------|-----------------------|--|--|--|--|
| Delivered Truckload | POTATO Rate | POTATO Rate/Bag | ONION Rate | OMON Rate/Bag | Accessorial Truck Rate | Routing | | | | |
| Chelsea/Boston MA via Guilderland Center | \$25,068 | \$7.46 | \$25,568 | \$7.61 | \$1,400 | UP-CHGO-CSXT | | | | |
| Hatfield, MA via Guilderland Center | \$24,668 | \$7.34 | \$25,168 | \$7.49 | \$1,300 | UP-CHGO-CSXT | | | | |
| Bronx, Queens/Brooklyn, NY via Guilderland Center | \$25,668 | \$7.64 | \$26,168 | \$7.79 | \$1,550 | UP-CHGO-CSXT | | | | |
| Newark/Elizabeth, NJ via Guilderland Center | \$24,668 | \$7.34 | \$25,168 | \$7.49 | \$1,300 | UP-CHGO-CSXT | | | | |
| Hartford, CT via Guilderland Center | \$24,268 | \$7.22 | \$26,268 | \$7.82 | \$1,200 | UP-CHGO-CSXT | | | | |
| Bayonne, NJ via Washington, NJ | \$21,368 | \$6.36 | NA. | NA. | \$600 | UP-CHGO-NS | | | | |
| Philadelpia, PA via Washington, NJ | \$22,268 | \$6.63 | NA. | NA. | \$825 | UP-CHGO-NS | | | | |
| Miami, FL via Medey | \$27,202 | \$8.10 | \$27,546 | \$8.20 | \$750 | UP-MEMPH-NS-JACVL-FEC | | | | |
| Pompano Beach, FL via Medley | \$27,602 | \$8.21 | \$27,946 | \$8.32 | \$850 | UP-MEMPH-NS-JACVL-FEC | | | | |
| Plant City, FL via via Medley | \$28,802 | \$8.57 | \$29,146 | \$8.67 | \$1,150 | UP-ESTL-CSXT | | | | |
| Orlando, FL via via Medley | \$29,002 | \$8.63 | \$29,346 | \$8.73 | \$1,200 | UP-ESTL-CSXT | | | | |
| Aberdeen, American Falls, Bancroft, Blackfoot, Collins, Cotton, Hammer, Idaho Falls, McMillan, Mindoka, Menan, Paul, Pingree, Rexburg, Rigby, Rupert, Twin Falls, Sugar City, & Wada | | | | | | | | | | |

| Western ID / Eastern OR | | | | | | | | | | |
|---|-------------|-----------------|------------|----------------|------------------------|-----------------------|--|--|--|--|
| Delivered Truckload | POTATO Rate | POTATO Rate/Bag | ONION Rate | ONION Rate/Bag | Accessorial Truck Rate | Routing | | | | |
| Chelsea/Boston MA via Guilderland Center | \$26,568 | \$7.91 | \$27,068 | \$8.06 | \$1,400 | UP-CHGO-CSXT | | | | |
| Hatfield, MA via Guilderland Center | \$26,168 | \$7.79 | \$26,668 | \$7.94 | \$1,300 | UP-CHGO-CSXT | | | | |
| Bronx, Queens/Brooklyn, NY via Guilderland Center | \$27,168 | \$8.09 | \$27,668 | \$8.23 | \$1,550 | UP-CHGO-CSXT | | | | |
| Newark/Elizabeth, NJ via Guilderland Center | \$26,168 | \$7.79 | \$26,668 | \$7.94 | \$1,300 | UP-CHGO-CSXT | | | | |
| Hartford, CT via Guilderland Center | \$25,768 | \$7.67 | \$26,868 | \$8.00 | \$1,200 | UP-CHGO-CSXT | | | | |
| Bayonne, NJ via Budd Lake | \$22,868 | \$6.81 | NA NA | NA. | \$600 | UP-CHGO-NS | | | | |
| Philadelpia, PA via Washington, NJ | \$23,768 | \$7.07 | NA NA | NA. | \$825 | UP-CHGO-NS | | | | |
| Miami, FL via Medley | \$28,702 | \$8.54 | \$29,046 | \$8.64 | \$750 | UP-MEMPH-NS-JACVL-FEC | | | | |
| Pompano Beach, FL via Medley | \$29,102 | \$8.66 | \$29,446 | \$8.76 | \$850 | UP-MEMPH-NS-JACVL-FEC | | | | |
| Plant City, FL via Winter Haven | \$30,302 | \$9.02 | \$30,646 | \$9.12 | \$1,150 | UP-ESTL-CSXT | | | | |
| Orlando, FL via Winter Haven | \$30,502 | \$9.08 | \$30,846 | \$9.18 | \$1,200 | UP-ESTL-CSXT | | | | |
| Feltham, Notus, Nampa, Nyssa, Ontario, Parma, Payette, Weiser, & Wilder | | | | | | | | | | |

*** Loup does not offer destination trucking services in the following markets - Cleveland, Dallas, Houston **

- 1. Services Losp Legislas Company ("Legi") agrees to provide to customer ("Customer"), as a fluigif trotter, transportation services and/or distribution services ("Services"). Whites expressly agreed to by Loop difference, which are previously recommendated to the commendate of the commendated transportation services. Loop before the commendated transportation of the commendated transportation services provided regispatify to (paid to participated transportation services). Loop before the services and conditions set forth in the contracts boarded services are considered to the contract boarded services. Loop before the services and conditions set forth in the contracts boarded services are considered to the contract boarded services are considered as a fluid services are
- 2. Rise and Changes, Tissus include only the Emricos expensely append to by Loss. All rises are subject to a feet and integrated intentity. Consider agrees that the size of an orthodoline or on including the control of principles. Consider and annual principles are sized upon to expense agree (accordance integrated in the feet of principles and principles and annual principles and annual principles are sized and annual principles are principles and annual principles and annual principles are sized annual principles. All principles are sized annual principles are sized annual principles and annual principles are sized annual principles. All principles are sized annual principles are sized annual principles annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principles are sized annual principles are sized annual principles are sized annual principles. All principl
- 3. Payment Terms: Payment terms are 15 days from the date of innoce. Plass are in LIS dates and Customer shall pay Loop in LIS dates in accordance with the credit and collection terms set forth in United Project Customer (Customer Customer Custom
- Terms: Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion reasons shall not release Customer from any obligations it may have accread prior to such termination.
- 5. Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading for other written instructions). Customer agrees that Loup shall nelly upon such shipping instructions and the items identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that and inelligible changes been set to Loup, 1400 Design 5 Sept 1220, Cinnata, NE (6817).
- 6. Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits upon Louisr request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Rallaciad publications is soci Inequirement as ear approved by Limiton Public Stipmer Customer for the Comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Rallaciad publications is soci Inequirements see approved by Limiton Public Stipmer Customer shall comply and the comply and blocking requirements set forth in the applicable American Association of Rallaciad publications is social requirements.
- Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published turiffs, as applicable, or any amendment, modification or successor turiffs or publications thereto.
- 8. Confidentially: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidistry.
- 9. Miscolamence: These Rata Terms explore and september all prior rate quotes for innitire documents) with respect to the Services. It has operation of any part of these Rate Terms small in a violation of any like such part shall be second, and the immunity provisions of these Rata Terms shall continue in lad force and effect. To the state not governed by federal law, these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the laws of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Blass of the Blass of the Blass of these Rata Terms are governed by and construed in accordance with the Blass of the Bla

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS.

Acknowledged and Agreed Date:

ATTN: Loup Logistics Carload Solutions Marketing