



Loup Program for Odessa, TX - UPDS Metals

STCC: 33126

Rates Include: Destination Transload

Commodity: Metals

Effective: January 01, 2018

Quote Version: Version A

Expires: December 31, 2018

Rates Subject to Selective Increases

Loup MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.
http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.
http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml

Destination Transloading and Trucking

Equipment	Transload Location	Truck Destination	Base Rate(Per Car)
Flatcar	ODESSA,TX,US	ODESSA,TX,US	\$1,755
Gondola (Open Top)	ODESSA,TX,US	ODESSA,TX,US	\$1,755

- * Rate only applies to OCTG pipe and does not apply for unloading of coated line pipe
- * Line pipe requests should be requested from the UPDS website. <http://www.upds.com/customers/quote/index.shtml>
- * Rate applies to both gondola and "less than 82' flatcars"
- * Rate assumes 4 trucks per carload; each truck \$225 thereafter; deduct \$225 if only 3 trucks needed
- * Outdoor storage: 60 days free, \$500 per rack per month thereafter
- * Rate includes trucking within 30 miles of the Odessa RailPort
- * 2 hrs free truck time. \$75/hr thereafter
- * Overtime hours upon request - \$92.50 per hour

Destination Transloading Only

Transload Location	Equipment	Base Rate(Per Car)
ODESSA,TX,US	Flatcar	\$855
ODESSA,TX,US	Gondola (Open Top)	\$855

- * Rate only applies to OCTG pipe and does not apply for unloading of coated line pipe
- * Line pipe requests should be requested from the UPDS website. <http://www.upds.com/customers/quote/index.shtml>
- * Outdoor storage: 60 days free, \$500 per rack per month thereafter
- * Additional trucking needs should be requested from the UPDS website. <http://www.upds.com/customers/quote/index.shtml>
- * Overtime hours upon request - \$92.50 per hour

General Rate Provisions

This rate document replaces all previous rate quote VERSIONS

This rate quote may only be accepted by signature and return up to 30 days after creation

Rates are subject to terms and conditions in UP Circular 16. The terms and conditions may be found in UP Circular 16 that can be obtained from UPRR's website at <http://www.uprr.com/customers/myterms.shtml>

Rates include only services, equipment and lanes specific above

Credit must be established with Loup prior to shipment

Payment terms are fifteen (15) days from the date of invoice.

Rates included in this document are stated in US Dollars and must be paid in US Dollars

Rates are subject to selective increases

Rates do not include fees for oversize/overweight products

Rates do not include split loads

Storage will be billed separately by each transload facility direct to the receiver unless specified above

All applicable Railroad and Loup accessorial charges will apply for diversions, reconsignments, overweightes etc..

All applicable Railroad demurrage/Chargeable events demurrage rules apply

Rates are subject to equipment availability and are not guaranteed.

Product must be loaded according to the approved AAR loading diagram for the product and type of railcar.

Rail Waybilling freight charges must be made on a prepaid basis. This does not reference customer payment terms and does not require prepayment of freight. This deals with the underlying rail shipment logistics. Proposed rate does not apply to dimensional shipments. A dimensional load is defined as a load with one or more of the following characteristics:

- *Width greater than 11' 0" including protrusions
- *Height greater than 17' 0" above the top of the rail
- *Loads that overhang the ends of the rail car
- *Loads weighing more than 220,000 lbs or requiring more than four axles

All shipping documents must make reference to as well as STCC, Origin, Destination, and Equipment identification number. A notation should be made to send all rail freight charges to: Union Pacific Distribution Services, 1400 Douglas St Stop 1230; Omaha, NE 68179.

Loup Logistics Company (Loup) is a freight broker of transportation that integrates multiple modes of transportation (rail and motor carrier) and/or distribution services (cross-docking, transloading) into a single, billable service.

To ensure that cargo is handled, stored and transported in a safe, proper and damage-free manner, customer shall submit, in writing, to Loup and the parties designated by Loup to provide the specific service, any specific material handling, storage and/or transportation requirements, including changes thereto.

Payment Procedures (Freight Charges): Customer shall pay to Loup the Contract Rate(s) in U.S. dollars, in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended from time to time. All claims for overcharges or undercharges arising under this contract shall be presented within one (1) year from the date of the shipment's waybill. Any court proceeding to collect an overcharge or an undercharge shall be commenced within six (6) months of the date of written declination of a timely filed claim.

Confidentiality: No party may disclose any of the terms of this Letter Quote to any non-party without the prior written consent of the other parties except (1) as required by law; or (2) to a corporate parent, subsidiary or affiliate.

For further terms and conditions or claim and liability info, please visit the following link: <https://www.upds.com/resources/terms.html>

Acceptance of Quote

Loup WILL BEGIN PROVIDING THE SERVICES OUTLINED IN THIS QUOTE TO THE CUSTOMER ONCE A SIGNED COPY OF THIS QUOTE IS RECEIVED BY Loup FROM THE CUSTOMER. BY SIGNING THIS QUOTE CUSTOMER ACKNOWLEDGES ITS ACCEPTANCE OF ITS TERMS AND AGREES TO MAKE PAYMENT TO Loup WITHIN 15 DAYS FROM THE DATE OF Loup'S INVOICE TO CUSTOMER FOR THE ABOVE SERVICES.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Carload Solutions Marketing

Loup Contacts

Primary: Aaron Conley | SR BUS DEV MGR | Ph: 402-544-7957 | adconley@up.com

Secondary: Brian Sanders | BUS MGR M | Ph: 402-544-7917 | bwsander@up.com