



Loup Logistics Program for Salem Origin Panel

STCC: 24321, 24991, 24993, 24996
 Commodity: Panel Products
 Effective: 9/1/2018
 Expires: 2/28/2019
 Route: UP Direct
 Origin Transload: Cascade Warehouse Salem, OR

Rates include: Origin Transload/ Rail
 Rate Authority: UPRR 24
 Quote Version: A
 Rail Origin: Salem, OR
 Rail Destination: Various

Rates Subject to Selective Increases

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.

http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.

http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml

Services:

Rail Destination Groups	50' Boxcar	50' HC & 60' Std Boxcar	60' HC Boxcar	73' Centerbeam LT <205k	73' Centerbeam GT <205k
AZ - PHOENIX UPG	\$6,246	\$7,462	\$8,272	\$7,671	\$8,076
CA - EL CENTRO UPG	\$5,776	\$6,891	\$7,636	\$7,086	\$7,459
CA - FRESNO UPG	\$5,287	\$6,301	\$6,976	\$6,480	\$6,818
CA - LA BASIN UPG	\$4,815	\$5,728	\$6,339	\$5,895	\$6,198
CA - N CAL UPG	\$4,319	\$5,130	\$5,670	\$5,281	\$5,550
CA - SACRAMENTO UPG	\$4,064	\$4,822	\$5,327	\$4,965	\$5,217
CA - SAN BERNARDINO UPG	\$4,887	\$5,818	\$6,437	\$5,986	\$6,296
CO - DENVER UPG	\$6,094	\$7,277	\$8,066	\$7,481	\$7,875
IL - CHICAGO UPG	\$6,286	\$7,206	\$7,987	\$7,409	\$7,799
IL - ST LOUIS UPG	\$6,564	\$7,845	\$8,701	\$8,065	\$8,491
LA - NORTH UPG	\$7,219	\$8,639	\$9,586	\$8,877	\$9,350
MN - MINNEAPOLIS UPG	\$6,637	\$7,934	\$8,798	\$8,154	\$8,587
NV - LAS VEGAS UPG	\$5,700	\$6,615	\$7,328	\$6,802	\$7,158
TN - MEMPHIS UPG	\$6,445	\$7,701	\$8,540	\$7,916	\$8,335
TX - AMARILLO UPG	\$7,440	\$8,908	\$9,887	\$9,152	\$9,642
TX - AUSTIN/SAN ANTONIO UPG	\$7,689	\$8,952	\$9,935	\$9,198	\$9,689
TX - BEAUMONT UPG	\$8,025	\$9,615	\$10,674	\$9,876	\$10,406
TX - BROWNSVILLE UPG	\$8,103	\$9,708	\$10,779	\$9,973	\$10,508
TX - CORPUS CHRISTI UPG	\$8,669	\$10,393	\$11,543	\$10,676	\$11,250
TX - DALLAS/FT WORTH UPG	\$7,016	\$8,394	\$9,312	\$8,625	\$9,084
TX - EAGLE PASS UPG	\$7,726	\$9,252	\$10,269	\$9,504	\$10,013
TX - EL PASO UPG	\$7,518	\$9,000	\$9,987	\$9,246	\$9,739
TX - HOUSTON UPG	\$7,654	\$8,912	\$9,891	\$9,156	\$9,646
TX - LAREDO UPG	\$7,110	\$8,507	\$9,439	\$8,741	\$9,207
TX - NORTHEAST UPG	\$8,213	\$9,568	\$10,621	\$9,829	\$10,356
TX - ODESSA UPG	\$7,799	\$9,340	\$10,367	\$9,594	\$10,109
TX - WACO UPG	\$7,660	\$9,171	\$10,179	\$9,423	\$9,927
WI - EAU CLAIRE UPG	\$7,153	\$8,560	\$9,498	\$8,796	\$9,264

* Note: assessorial fee will apply for car tarping or additional services (centerbeams)

*Tarping: \$400 per car (includes the cost of tarp and application of tarp)

General Rate Provisions

This rate document replaces all prior rate quote versions for this specific project.

Confidentiality: No party may disclose any of the terms of this Letter Quote to any non-party without the prior written consent of the other parties except (1) as required by law; or (2) to a corporate parent or subsidiary.

Rates are subject to terms and conditions found in the circulars and tariffs on our website at <http://www.uprr.com/customers/myterms.shtml>.

All applicable Railroad and Loup Logistics assessorial charges will apply for diversions, reconsignments, overweightes and oversize shipments. See UP 6004 for Railroad Accessorial Charges.

All applicable chargeable events and Railroad demurrage rules apply. See UP 6004 for Railroad Accessorial Charges.

For further terms, conditions, claim and liability information, please visit the following link: <http://www.LoupLogistics.com/customers/carload/transload/terms.shtml>

Rates include only services, equipment and lanes specific above
Rates do not guarantee any specific rail service schedule.
Rates are subject to selective increases

Rates above are predicated on the specifications provided by the customer at time of request. If specifications vary, rates are subject to change.
Credit must be established with Loup Logistics prior to shipment
Payment terms are fifteen (15) days from the date of invoice.
Rates included in this document are stated in US Dollars and must be paid in US Dollars
Rates are subject to equipment availability and are not guaranteed.

All shipping documents must reference STCC, Origin, Destination, and Equipment identification number. A notation should be made to send all rail freight charges to: Union Pacific Distribution Services, 1400 Douglas St Stop 1230; Omaha, NE 68179.
Customer shall pay to Loup Logistics the Contract Rate(s) in U.S. dollars, in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended from time to time. All claims for overcharges or undercharges arising under this contract shall be presented within one (1) year from the date of the shipment's waybill. Any court proceeding to collect an overcharge or an undercharge shall be commenced within six (6) months of the date of written declination of a timely filed claim.

All loading, bracing and blocking must comply with the applicable AAR pamphlet or general information publication or modification approved by Union Pacific Damage Prevention Services prior to shipment. Unless specified above, the cost of dunnage material is not included in the rate.
Unless specified above, the transloader will bill the customer direct for storage.
Rates do not include split loads.

Proposed rate does not apply to dimensional shipments. A dimensional load is defined as a load with one or more of the following characteristics:

*All these types of loads must be cleared by the Union Pacific Clearance Team prior to Shipping.

* Width greater than 11' 0" including protrusions

* Height greater than 17' 0 " above the top of the rail

* Loads that overhang the ends of the rail car

* Loads weighing more than 220,000 lbs or requiring more than four axles

Union Pacific Distribution Services (Loup Logistics) is a freight broker of transportation that integrates multiple modes of transportation (rail and motor carrier) and/or distribution services (cross-docking, transloading) into a billable service.

Loup Logistics WILL BEGIN PROVIDING THE SERVICES OUTLINED IN THIS QUOTE TO THE CUSTOMER ONCE A SIGNED COPY OF THIS QUOTE IS RECEIVED BY Loup Logistics FROM THE CUSTOMER. BY SIGNING THIS QUOTE CUSTOMER ACKNOWLEDGES ITS ACCEPTANCE OF ITS TERMS AND AGREES TO MAKE PAYMENT TO Loup Logistics WITHIN 15 DAYS FROM THE DATE OF Loup Logistics'S INVOICE TO CUSTOMER FOR THE ABOVE SERVICES.

Rates are subject to terms and conditions found in circular rules UP 6606.

Acceptance of Quote

BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

Loup Logistics Contacts

Primary: **RaShawn Smarr | Business Development Manager | Ph 402-544-8960| Fax 402-501-2950 | rws marr@up.com**

Secondary: **Jennifer Kaipust | Business Manager | Ph 402-544-7920 | jenniferkaipust@up.com**