



## Loup Logistics Program for Salem Origin Lumber

**STCC:** 24-211, 24-214, 24-215,  
 24-299, 24-913, 24-997  
**Commodity:** Lumber  
**Effective:** 9/1/2018  
**Expires:** 2/28/2019  
**Route:** UP Direct

**Rates include:** Origin Transload/ Rail  
**Rate Authority:** UPRR 24  
 UPRR 24  
**Quote Version:** A  
**Rail Origin:** Salem,OR  
**Rail Destination:** Various  
**Rates Subject to Selective Increases**

Origin Transload: Cascade Warehouse - Salem, OR

**Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.**

### FSC Provisions

#### BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.

[http://www.uprr.com/customers/surcharge/index\\_mileage.shtml](http://www.uprr.com/customers/surcharge/index_mileage.shtml)

UPRR Mileage may be found at the following link.

[http://www.uprr.com/customers/surcharge/inter\\_fuel\\_calc.shtml](http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml)

### Services:

Rail Destination Groups	50' & 52' Box	50' HC Box	60' HC Box	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG				\$8,551	\$9,175
AR - NORTHEAST UPG				\$7,692	\$8,248
AR - NORTHWEST UPG				\$7,578	\$8,123
AZ - PHOENIX UPG	\$6,053	\$7,259		\$8,401	\$9,013
AZ - TUCSON UPG				\$8,658	\$9,291
CA - BAKERSFIELD UPG				\$5,901	\$6,312
CA - EL CENTRO UPG	\$5,583	\$6,688		\$7,558	\$8,102
CA - FRESNO UPG	\$5,094	\$6,098		\$5,681	\$6,075
CA - LA BASIN UPG	\$4,622	\$5,525		\$6,837	\$7,323
CA - N CAL UPG	\$4,126	\$4,927		\$4,982	\$5,320
CA - OAKLAND UPG				\$4,982	\$5,320
CA - SACRAMENTO UPG	\$3,871	\$4,619		\$4,982	\$5,320
CA - SAN BERNARDINO UPG	\$4,694	\$5,615		\$6,837	\$7,323
CO - DENVER UPG	\$5,901	\$7,074		\$7,206	\$7,722
CO - GREELEY				\$6,929	\$7,456
CO - GRAND JCT UPG				\$7,229	\$7,747
IA - CENTRAL UPG				\$8,207	\$8,803
IA - EASTERN UPG				\$8,012	\$8,593
ID - BOISE UPG				\$6,240	\$6,678
ID - POCATELLO UPG				\$6,307	\$6,751
IL - CHICAGO UPG	\$6,093	\$7,003		\$7,569	\$8,114
IL - NORTHWEST UPG				\$8,321	\$8,926
IL - SOUTHEAST UPG				\$7,530	\$8,071
IL - ST LOUIS UPG	\$6,371	\$7,642		\$7,417	\$7,950
IN - SOUTH CHICAGO UPG				\$7,682	\$8,235
KS - TOPEKA UPG	\$6,301	\$7,558		\$7,682	\$8,237
KS - WESTERN UPG				\$7,923	\$8,496
KS - WICHITA UPG				\$7,859	\$8,427
LA - NORTH UPG	\$7,026	\$8,436		\$8,763	\$9,405
LA - SOUTH UPG				\$8,763	\$9,405
MN - DULUTH UPG				\$8,487	\$9,106
MN - MINNEAPOLIS UPG	\$6,444	\$7,731		\$7,815	\$8,380
MN - MPLS/TCWR UPG				\$8,737	\$9,375
MO - KANSAS CITY UPG				\$7,765	\$8,327
MO - SPRINGFIELD UPG				\$8,585	\$9,213
NE - OMAHA UPG	\$6,395	\$7,456		\$8,323	\$8,928
NE - WEST UPG				\$6,936	\$7,431

NV - LAS VEGAS UPG	\$5,507	\$6,412	\$7,032	\$7,535
NV - RENO UPG			\$5,380	\$5,750
OK - CENTRAL UPG			\$8,334	\$8,941
OK - EASTERN UPG			\$8,374	\$8,983
TN - MEMPHIS UPG	\$6,252	\$7,498	\$7,724	\$8,280
TX - AMARILLO UPG	\$7,247	\$8,705	\$9,102	\$9,769
TX - AUSTIN/SAN ANTONIO UPG	\$7,496	\$8,749	\$8,904	\$9,555
TX - BEAUMONT UPG	\$7,832	\$9,412	\$9,055	\$9,718
TX - BROWNSVILLE UPG	\$7,910	\$9,505	\$9,321	\$10,006
TX - CORPUS CHRISTI UPG	\$8,476	\$10,190	\$9,060	\$9,724
TX - DALLAS/FT WORTH UPG	\$6,823	\$8,191	\$8,375	\$8,985
TX - EAGLE PASS UPG	\$7,533	\$9,049	\$9,407	\$10,099
TX - EL PASO UPG	\$7,325	\$8,797	\$8,705	\$9,341
TX - HOUSTON UPG	\$7,461	\$8,709	\$9,063	\$9,727
TX - LAREDO UPG	\$6,917	\$8,304	\$9,318	\$10,002
TX - NORTHEAST UPG	\$8,020	\$9,365	\$9,361	\$10,049
TX - ODESSA UPG	\$7,606	\$9,137	\$9,243	\$9,923
TX - SWEETWATER UPG			\$9,243	\$9,923
TX - WACO UPG	\$7,467	\$8,968	\$9,178	\$9,852
UT - SALT LAKE UPG			\$6,175	\$6,609
UT - SW UTAH UPG			\$6,923	\$7,417
WA - SPOKANE UPG			\$4,282	\$4,563
WI - EAU CLAIRE UPG	\$6,960	\$8,357	\$8,869	\$9,518
WI - JANESVILLE UPG			\$8,766	\$9,407
WI - LA CROSSE UPG			\$8,869	\$9,518
WI - MILWAUKEE UPG			\$8,743	\$9,382
WI - SUPERIOR UPG			\$8,494	\$9,113
WY - WYOMING UPG			\$6,751	\$7,230

\*Rates only apply in UP owned/leased equipment

#### General Rate Provisions

This rate document replaces all prior rate quote versions for this specific project.

Confidentiality: No party may disclose any of the terms of this Letter Quote to any non-party without the prior written consent of the other parties except (1) as required by law; or (2) to a corporate parent or subsidiary.

Rates are subject to terms and conditions found in the circulars and tariffs on our website at

<http://www.uprr.com/customers/myterms.shtml>.

All applicable Railroad and Loup Logistics accessorial charges will apply for diversions, reconsignments, overweightes and oversize shipments. See UP 6004 for Railroad Accessorial Charges.

All applicable chargeable events and Railroad demurrage rules apply. See UP 6004 for Railroad Accessorial Charges.

For further terms, conditions, claim and liability information, please visit the following link: <http://www.Loup>

[Logistics.com/customers/carload/transload/terms.shtml](http://www.LoupLogistics.com/customers/carload/transload/terms.shtml)

Rates include only services, equipment and lanes specific above

Rates do not guarantee any specific rail service schedule.

Rates are subject to selective increases

Rates above are predicated on the specifications provided by the customer at time of request. If specifications vary, rates are subject to change.

Credit must be established with Loup Logistics prior to shipment

Payment terms are fifteen (15) days from the date of invoice.

Rates included in this document are stated in US Dollars and must be paid in US Dollars

Rates are subject to equipment availability and are not guaranteed.

All shipping documents must reference STCC, Origin, Destination, and Equipment identification number. A notation should be made to send all rail freight charges to: Union Pacific Distribution Services, 1400 Douglas St Stop 1230; Omaha, NE 68179.

Customer shall pay to Loup Logistics the Contract Rate(s) in U.S. dollars, in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended from time to time. All claims for overcharges or undercharges arising under this contract shall be presented within one (1) year from the date of the shipment's waybill. Any court proceeding to collect an overcharge or an undercharge shall be commenced within six (6) months of the date of written declination of a timely filed claim.

All loading, bracing and blocking must comply with the applicable AAR pamphlet or general information publication or modification approved by Union Pacific Damage Prevention Services prior to shipment. Unless specified above, the cost of dunnage material is not included in the rate.

Unless specified above, the transloader will bill the customer direct for storage.

Rates do not include split loads.

Proposed rate does not apply to dimensional shipments. A dimensional load is defined as a load with one or more of the following characteristics:

\*All these types of loads must be cleared by the Union Pacific Clearance Team prior to Shipping.

\* Width greater than 11' 0" including protrusions

\* Height greater than 17' 0 " above the top of the rail

\* Loads that overhang the ends of the rail car

\* Loads weighing more than 220,000 lbs or requiring more than four axles

Union Pacific Distribution Services (Loup Logistics) is a freight broker of transportation that integrates multiple modes of transportation (rail and motor carrier) and/or distribution services (cross-docking, transloading) into a billable service.

Loup Logistics WILL BEGIN PROVIDING THE SERVICES OUTLINED IN THIS QUOTE TO THE CUSTOMER ONCE A SIGNED COPY OF THIS QUOTE IS RECEIVED BY Loup Logistics FROM THE CUSTOMER. BY SIGNING THIS QUOTE CUSTOMER ACKNOWLEDGES ITS ACCEPTANCE OF ITS TERMS AND AGREES TO MAKE PAYMENT TO Loup Logistics WITHIN 15 DAYS FROM THE DATE OF Loup Logistics'S INVOICE TO CUSTOMER FOR THE ABOVE SERVICES.

Rates are subject to terms and conditions found in circular rules UP 6606.

**Acceptance of Quote**

**BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.**

Acknowledged and Agreed:

Customer Name: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Please sign and return via e-mail or fax to Primary Contact Listed Below:**

**ATTN: Loup Logistics Carload Solutions Marketing**

**Loup Logistics Contacts**

Primary: **RaShawn Smarr | Business Development Manager | Ph 402-544-8960| Fax 402-501-2950 | rwsarr@up.com**

Secondary: **Max Crinklaw | Sr. Consultant | Ph 402-544-7920 | mcrinkl@up.com**