



Loup Logistics Program for Portland Origin Lumber

STCC: 24-211, 24-214, 24-215,
 24-299, 24-913, 24-997
Commodity: Lumber
Effective: 9/1/2018
Expires: 2/28/2019
Route: UP Direct

Rates include: Origin Transload/ Rail
Rate Authority: UPRR 24
Quote Version: A
Rail Origin: Portland/Albina, OR
Destination: Various
Rates Subject to Selective Increases

Origin Transload: Arrow Reload - Portland, OR

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.
http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.
http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml

Services: Origin Transload & Rail

Rail Destination Groups	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG	\$8,558	\$9,182
AR - SOUTH UPG	\$8,721	\$9,357
AR - NORTHEAST UPG	\$7,699	\$8,255
AR - NORTHWEST UPG	\$7,585	\$8,130
AZ - PHOENIX UPG	\$8,408	\$9,020
AZ - TUCSON UPG	\$8,665	\$9,298
CA - BAKERSFIELD UPG	\$5,908	\$6,319
CA - EL CENTRO UPG	\$7,565	\$8,109
CA - FRESNO UPG	\$5,688	\$6,082
CA - LA BASIN UPG	\$6,844	\$7,330
CA - N CAL UPG	\$4,989	\$5,327
CA - OAKLAND UPG	\$4,989	\$5,327
CA - SACRAMENTO UPG	\$4,989	\$5,327
CA - SAN BERNARDINO UPG	\$6,844	\$7,330
CO - DENVER UPG	\$7,213	\$7,729
CO - GRAND JCT UPG	\$7,236	\$7,754
IA - CENTRAL UPG	\$8,214	\$8,810
IA - EASTERN UPG	\$8,019	\$8,600
ID - BOISE UPG	\$6,247	\$6,685
ID - POCATELLO UPG	\$6,314	\$6,758
IL - CHICAGO UPG	\$7,576	\$8,121
IL - NORTHWEST UPG	\$8,328	\$8,933
IL - SOUTHEAST UPG	\$7,537	\$8,078
IL - ST LOUIS UPG	\$7,424	\$7,957
IN - SOUTH CHICAGO UPG	\$7,689	\$8,242
KS - TOPEKA UPG	\$7,689	\$8,244
KS - WESTERN UPG	\$7,930	\$8,503
KS - WICHITA UPG	\$7,866	\$8,434
LA - NORTH UPG	\$8,770	\$9,412
LA - SOUTH UPG	\$8,770	\$9,412
MN - DULUTH UPG	\$8,494	\$9,113
MN - MINNEAPOLIS UPG	\$7,822	\$8,387
MN - MPLS/TCWR UPG	\$8,744	\$9,382
MN - SOUTH UPG	\$7,647	\$8,197
MO - KANSAS CITY UPG	\$7,772	\$8,334
MO - SPRINGFIELD UPG	\$8,592	\$9,220
NE - OMAHA UPG	\$8,330	\$8,935
NE - WEST UPG	\$6,943	\$7,438
NV - LAS VEGAS UPG	\$7,039	\$7,542
NV - RENO UPG	\$5,387	\$5,757
OK - CENTRAL UPG	\$8,341	\$8,948
OK - EASTERN UPG	\$8,381	\$8,990
TN - MEMPHIS UPG	\$7,731	\$8,287
TX - AMARILLO UPG	\$9,109	\$9,776
TX - AUSTIN/SAN ANTONIO UPG	\$8,911	\$9,562
TX - BEAUMONT UPG	\$9,062	\$9,725
TX - BROWNSVILLE UPG	\$9,328	\$10,013
TX - CORPUS CHRISTI UPG	\$9,067	\$9,731
TX - DALLAS/FT WORTH UPG	\$8,382	\$8,992

TX - EAGLE PASS UPG	\$9,414	\$10,106
TX - EL PASO UPG	\$8,712	\$9,348
TX - HOUSTON UPG	\$9,070	\$9,734
TX - LAREDO UPG	\$9,325	\$10,009
TX - NORTHEAST UPG	\$9,368	\$10,056
TX - ODESSA UPG	\$9,250	\$9,930
TX - SWEETWATER UPG	\$9,250	\$9,930
TX - WACO UPG	\$9,185	\$9,859
UT - SALT LAKE UPG	\$6,182	\$6,616
UT - SW UTAH UPG	\$6,930	\$7,424
WA - SPOKANE UPG	\$4,289	\$4,570
WI - EAU CLAIRE UPG	\$8,876	\$9,525
WI - JANESVILLE UPG	\$8,773	\$9,414
WI - LA CROSSE UPG	\$8,876	\$9,525
WI - MILWAUKEE UPG	\$8,750	\$9,389
WI - SUPERIOR UPG	\$8,501	\$9,120
WY - WYOMING UPG	\$6,758	\$7,237

*Rates only apply in UP owned/leased equipment

Additional Services:

Transload Location	Base Rate per unit	Base Rate (Per Thousand Board Feet)	Base Rate per Car	Base Rate per Truck
Portland, OR	Standard storage after 30 days	\$5.00		
	Standard storage after 60 days			
	Full Truck Transload			\$247.00
	1/2 Truck Transload			\$156.00
	1/4 Truck Transload			\$63.00
	Re-pack/Re-work per unit	\$16.00		
	Dunnage per unit	\$8.00		
	Cribbing		\$215.00	
	Lumber Material Transfer		\$6/mbf	
	Rail car Transload Only		(min \$54 charge)	\$737.00

Logistics Management

- *Daily report notification of cars in exception status (bad orders, delays, extended transit, etc.)
- *Daily reporting and notification of episodic problem escalation and resolution
- *Trend analysis
- *Email and/or phone notification and communication
- *Load and/or empty monitoring of shipments in transit
- *Yearly Performance Quality Review support data analysis
- *Monthly value recap (number of bad orders, transit by lane, etc.)
- *Systemic resolution and escalation

General Rate Provisions

This rate document replaces all prior rate quote versions for this specific project.
 Confidentiality: No party may disclose any of the terms of this Letter Quote to any non-party without the prior written consent of the other parties except (1) as required by law; or (2) to a corporate parent or subsidiary.

Rates are subject to terms and conditions found in the circulars and tariffs on our website at <http://www.uprr.com/customers/myterms.shtml>.

All applicable Railroad and Loup Logistics accessorial charges will apply for diversions, reconsignments, overweights and oversize shipments. See UP 6004 for Railroad Accessorial Charges.

All applicable chargeable events and Railroad demurrage rules apply. See UP 6004 for Railroad Accessorial Charges.

For further terms, conditions, claim and liability information, please visit the following link: <http://www.LoupLogistics.com/customers/carload/transload/terms.shtml>

Rates include only services, equipment and lanes specific above

Rates do not guarantee any specific rail service schedule.

Rates are subject to selective increases

Rates above are predicated on the specifications provided by the customer at time of request. If specifications vary, rates are subject to change.

Credit must be established with Loup Logistics prior to shipment

Payment terms are fifteen (15) days from the date of invoice.

Rates included in this document are stated in US Dollars and must be paid in US Dollars

Rates are subject to equipment availability and are not guaranteed.

All shipping documents must reference STCC, Origin, Destination, and Equipment identification number. A notation should be made to send all rail freight charges to: Union Pacific Distribution Services, 1400 Douglas St Stop 1230; Omaha, NE 68179.

Customer shall pay to Loup Logistics the Contract Rate(s) in U.S. dollars, in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended from time to time. All claims for overcharges or undercharges arising under this contract shall be presented within one (1) year from the date of the shipment's waybill. Any court proceeding to collect an overcharge or an undercharge shall be commenced within six (6) months of the date of written declination of a timely filed claim.

All loading, bracing and blocking must comply with the applicable AAR pamphlet or general information publication or modification approved by Union Pacific Damage Prevention Services prior to shipment. Unless specified above, the cost of dunnage material is not included in the rate.

Unless specified above, the transloader will bill the customer direct for storage
Rates do not include split loads

Proposed rate does not apply to dimensional shipments. A dimensional load is defined as a load with one or more of the following characteristics:

- *All these types of loads must be cleared by the Union Pacific Clearance Team prior to Shipping.
- * Width greater than 11' 0" including protrusions
- * Height greater than 17' 0 " above the top of the rail
- * Loads that overhang the ends of the rail car
- * Loads weighing more than 220,000 lbs or requiring more than four axles

Loup Logistics (Loup Logistics) is a freight broker of transportation that integrates multiple modes of transportation (rail and motor carrier) and/or distribution services (cross-docking, transloading) into a billable service.

Loup Logistics WILL BEGIN PROVIDING THE SERVICES OUTLINED IN THIS QUOTE TO THE CUSTOMER ONCE A SIGNED COPY OF THIS QUOTE IS RECEIVED BY Loup Logistics FROM THE CUSTOMER. BY SIGNING THIS QUOTE CUSTOMER ACKNOWLEDGES ITS ACCEPTANCE OF ITS TERMS AND AGREES TO MAKE PAYMENT TO Loup Logistics WITHIN 15 DAYS FROM THE DATE OF Loup Logistics'S INVOICE TO CUSTOMER FOR THE ABOVE SERVICES.

Rates are subject to terms and conditions found in circular rules UP 6606.

Acceptance of Quote

BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

Loup Logistics Contacts

Primary: **Elizabeth Leddy | Manager | Ph 402-544-2424 | Fax 402-501-2950 | ETLEDDY@UP.COM**

Secondary: **Maxwell Crinklaw | Manager | Ph 402-544-7920 | Fax 402-501-2950 | MCRINKL@UP.COM**