



Loup Logistics Program for Hoquiam Origin Lumber

STCC: 24-211, 24-214, 24-215,
 24-299, 24-913,
 Commodity: Lumber
 Effective: 9/1/2018
 Expires: 2/28/2019
 Route: UP Direct

Rates include: Origin Transload/ Rail
 Rate Authority: UPRR 24
 Quote Version: A
 Rail Origin: Hoquiam, WA/Aberdeen, WA
 Rail Destination: Various
Rates Subject to Selective Increases

Origin Transload: AFAB Reload - Hoquiam, WA

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.

http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.

http://www.uprr.com/customers/surcharge/intr_fuel_calc.shtml

Services:

Rail Destination Groups	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG	\$8,797	\$9,486
AR - NORTHEAST UPG	\$7,750	\$8,356
AR - NORTHWEST UPG	\$7,708	\$8,310
AZ - PHOENIX UPG	\$8,683	\$9,363
AZ - TUCSON UPG	\$8,840	\$9,533
CA - BAKERSFIELD UPG	\$6,546	\$7,053
CA - EL CENTRO UPG	\$7,970	\$8,593
CA - FRESNO UPG	\$5,864	\$6,317
CA - LA BASIN UPG	\$7,082	\$7,633
CA - N CAL UPG	\$5,196	\$5,597
CA - OAKLAND UPG	\$5,196	\$5,597
CA - SACRAMENTO UPG	\$5,196	\$5,597
CA - SAN BERNARDINO UPG	\$7,085	\$7,636
CA - SANTA ROSA UPG	\$5,464	\$5,885
CO - DENVER UPG	\$7,311	\$7,881
CO - GRAND JCT UPG	\$7,499	\$8,085
CO, GREELEY **	\$6,953	\$7,529
IA - CENTRAL UPG	\$8,349	\$9,001
ID - BOISE UPG	\$6,211	\$6,694
ID - POCATELLO UPG	\$6,844	\$7,376
IL - CHICAGO UPG	\$7,520	\$8,107
KS - TOPEKA UPG	\$7,971	\$8,593
KS - WESTERN UPG	\$8,168	\$8,807
KS - WICHITA UPG	\$8,168	\$8,807
LA - NORTH UPG	\$8,934	\$9,633
LA - SOUTH UPG	\$8,934	\$9,633
MN - MINNEAPOLIS UPG	\$8,120	\$8,755
MO - JEFFERSON CITY UPG	\$8,092	\$8,724
MO - KANSAS CITY UPG	\$7,722	\$8,325
MO - SPRINGFIELD UPG	\$8,586	\$9,257
NE - OMAHA UPG	\$8,432	\$9,091
NE - WEST UPG	\$7,061	\$7,610
NV - LAS VEGAS UPG	\$7,248	\$7,813
NV - RENO UPG	\$5,438	\$5,858
OK - CENTRAL UPG	\$8,568	\$9,238
OK - EASTERN UPG	\$8,420	\$9,079
OR - LA GRANDE UPG	\$4,859	\$5,233
OR - PORTLAND UPG	\$4,009	\$4,314
TN - MEMPHIS UPG	\$7,782	\$8,388
TX - AMARILLO UPG	\$9,246	\$9,970
TX - AUSTIN/SAN ANTONIO UPG	\$8,864	\$9,558
TX - BEAUMONT UPG	\$9,256	\$9,982
TX - BROWNSVILLE UPG	\$9,411	\$10,149
TX - CORPUS CHRISTI UPG	\$9,206	\$9,928
TX - DALLAS/FT WORTH UPG	\$8,355	\$9,008
TX - EAGLE PASS UPG	\$9,481	\$10,223
TX - EL PASO UPG	\$8,873	\$9,567
TX - HOUSTON UPG	\$9,212	\$9,934
TX - LAREDO UPG	\$9,401	\$10,139
TX - NORTHEAST UPG	\$8,710	\$9,392
TX - ODESSA UPG	\$9,301	\$10,031
TX - SWEETWATER UPG	\$8,928	\$9,627
TX - WACO UPG	\$9,267	\$9,994
UT - SALT LAKE UPG	\$6,342	\$6,833
UT - SW UTAH UPG	\$8,558	\$9,229
WA - SPOKANE UPG	\$4,340	\$4,671
WI - EAU CLAIRE UPG	\$9,035	\$9,742
WI - JANESVILLE UPG	\$8,927	\$9,626
WI - LA CROSSE UPG	\$9,011	\$9,718

*Rates only apply in UP owned/leased equipment

****Rates must be used in Rule 11 Service with other rates on traffic that is destined to points beyond and lading must have subsequent movement via RA via the GWR**

General Rate Provisions

This rate document replaces all prior rate quote versions for this specific project.
Confidentiality: No party may disclose any of the terms of this Letter Quote to any non-party without the prior written consent of the other parties except (1) as required by law; or (2) to a corporate parent or subsidiary.

Rates are subject to terms and conditions found in the circulars and tariffs on our website at <http://www.uprr.com/customers/myterms.shtml>.

All applicable Railroad and Loup Logistics accessorial charges will apply for diversions, reconsignments, overweightes and oversize shipments. See UP 6004 for Railroad Accessorial Charges. All applicable chargeable events and Railroad demurrage rules apply. See UP 6004 for Railroad Accessorial Charges.

For further terms, conditions, claim and liability information, please visit the following link: <http://www.Loup Logistics.com/customers/carload/transload/terms.shtml>

Rates include only services, equipment and lanes specific above
Rates do not guarantee any specific rail service schedule.
Rates are subject to selective increases

Rates above are predicated on the specifications provided by the customer at time of request. If specifications vary, rates are subject to change.
Credit must be established with Loup Logistics prior to shipment
Payment terms are fifteen (15) days from the date of invoice.
Rates included in this document are stated in US Dollars and must be paid in US Dollars
Rates are subject to equipment availability and are not guaranteed.

All shipping documents must reference STCC, Origin, Destination, and Equipment identification number. A notation should be made to send all rail freight charges to: Union Pacific Distribution Services, 1400 Douglas St Stop 1230; Omaha, NE 68179.

Customer shall pay to Loup Logistics the Contract Rate(s) in U.S. dollars, in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended from time to time. All claims for overcharges or undercharges arising under this contract shall be presented within one (1) year from the date of the shipment's waybill. Any court proceeding to collect an overcharge or an undercharge shall be commenced within six (6) months of the date of written declination of a timely filed claim.

All loading, bracing and blocking must comply with the applicable AAR pamphlet or general information publication or modification approved by Union Pacific Damage Prevention Services prior to shipment. Unless specified above, the cost of dunnage material is not included in the rate.
Unless specified above, the transloader will bill the customer direct for storage
Rates do not include split loads

Proposed rate does not apply to dimensional shipments. A dimensional load is defined as a load with one or more of the following characteristics:

- *All these types of loads must be cleared by the Union Pacific Clearance Team prior to Shipping.
- * Width greater than 11' 0" including protrusions
- * Height greater than 17' 0 " above the top of the rail
- * Loads that overhang the ends of the rail car
- * Loads weighing more than 220,000 lbs or requiring more than four axles

Union Pacific Distribution Services (Loup Logistics) is a freight broker of transportation that integrates multiple modes of transportation (rail and motor carrier) and/or distribution services (cross-docking, transloading) into a billable service.

Loup Logistics WILL BEGIN PROVIDING THE SERVICES OUTLINED IN THIS QUOTE TO THE CUSTOMER ONCE A SIGNED COPY OF THIS QUOTE IS RECEIVED BY Loup Logistics FROM THE CUSTOMER. BY SIGNING THIS QUOTE CUSTOMER ACKNOWLEDGES ITS ACCEPTANCE OF ITS TERMS AND AGREES TO MAKE PAYMENT TO Loup Logistics WITHIN 15 DAYS FROM THE DATE OF Loup Logistics'S INVOICE TO CUSTOMER FOR THE ABOVE SERVICES.

Rates are subject to terms and conditions found in circular rules UP 6606.

Acceptance of Quote

BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

Loup Logistics Contacts

Primary: **RaShawn Smarr | Mgr. Business Development | Ph 402-544-8960| Fax 402-501-2950 | rwmarr@up.com**

Secondary: **Max Crinklaw | Sr. Consultant | Ph 402-544-7920 | mcrinkl@up.com**