



Loup Logistics Program for Hoquiam Origin Lumber

STCC: 24-211, 24-214, 24-215,
 24-299, 24-913,
Commodity: Lumber
Effective: 1/1/2026
Expires: 12/31/2026
Route: UP Direct

Rates include: Origin Transload/ Rail
Rate Authority: UPRR 24
Quote Version: A
Rail Origin: Hoquiam, WA / Aberdeen, WA
Rail Destination: Various
Rates Subject to Selective Increases

Origin Transload: AFAB Reload - Hoquiam, WA

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.
http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.
http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml

Services: Origin Transload & Rail

Rail Destination Groups	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG	\$13,732	\$14,781
AR - NORTHEAST UPG	\$12,141	\$13,065
AR - NORTHWEST UPG	\$12,077	\$12,995
AZ - PHOENIX UPG	\$13,331	\$14,346
AZ - TUCSON UPG	\$13,691	\$14,736
CA - BAKERSFIELD UPG	\$9,727	\$10,450
CA - EL CENTRO UPG	\$11,747	\$12,635
CA - FRESNO UPG	\$8,743	\$9,387
CA - LA BASIN UPG	\$10,377	\$11,155
CA - N CAL UPG	\$7,773	\$8,344
CA - OAKLAND UPG	\$7,773	\$8,344
CA - SACRAMENTO UPG	\$7,773	\$8,344
CA - SAN BERNARDINO UPG	\$10,368	\$11,143
CA - SANTA ROSA UPG	\$8,170	\$8,772
CO - DENVER UPG	\$10,720	\$11,524
CO - GRAND JCT UPG	\$11,033	\$11,867
CO - GREELEY	\$9,712	\$10,486
IA - CENTRAL UPG	\$12,855	\$13,828
ID - BOISE UPG	\$9,247	\$9,934
ID - POCATELLO UPG	\$10,149	\$10,909
IL - CHICAGO UPG	\$10,718	\$11,524
KS - TOPEKA UPG	\$12,232	\$13,158
KS - WESTERN UPG	\$12,522	\$13,475
KS - WICHITA UPG	\$12,522	\$13,475
LA - NORTH UPG	\$13,940	\$15,003
LA - SOUTH UPG	\$13,940	\$15,003
MN - MINNEAPOLIS UPG	\$12,566	\$13,524
MO - JEFFERSON CITY UPG	\$12,469	\$13,415
MO - KANSAS CITY UPG	\$11,914	\$12,818
MO - SPRINGFIELD UPG	\$13,207	\$14,209
NE - OMAHA UPG	\$13,036	\$14,027
NE - WEST UPG	\$10,976	\$11,800
NV - LAS VEGAS UPG	\$11,367	\$12,225
NV - RENO UPG	\$8,618	\$9,258
OK - CENTRAL UPG	\$13,383	\$14,403
OK - EASTERN UPG	\$13,160	\$14,163
OR - LA GRANDE UPG	\$7,445	\$7,991
OR - PORTLAND UPG	\$6,208	\$6,653
TN - MEMPHIS UPG	\$11,692	\$12,576
TX - AMARILLO UPG	\$14,416	\$15,514
TX - AUSTIN/SAN ANTONIO UPG	\$13,611	\$14,648
TX - BEAUMONT UPG	\$14,301	\$15,393
TX - BROWNSVILLE UPG	\$14,784	\$15,912
TX - CORPUS CHRISTI UPG	\$14,356	\$15,454
TX - DALLAS/FT WORTH UPG	\$12,850	\$13,823
TX - EAGLE PASS UPG	\$14,890	\$16,026
TX - EL PASO UPG	\$13,956	\$15,021
TX - HOUSTON UPG	\$14,232	\$15,320
TX - LAREDO UPG	\$14,768	\$15,898
TX - NORTHEAST UPG	\$13,601	\$14,636
TX - ODESSA UPG	\$14,502	\$15,610
TX - SWEETWATER UPG	\$13,932	\$14,996
TX - WACO UPG	\$14,448	\$15,552
UT - SALT LAKE UPG	\$9,347	\$10,042
UT - SW UTAH UPG	\$12,769	\$13,741
WA - SPOKANE UPG	\$6,690	\$7,171
WI - EAU CLAIRE UPG	\$13,879	\$14,935
WI - JANESVILLE UPG	\$13,718	\$14,760
WI - LA CROSSE UPG	\$13,842	\$14,902

*Rates only apply in UP owned/leased equipment

**Rates must be used in Rule 11 Service with other rates on traffic that is destined to points beyond and lading must have subsequent movement via RA via the GWR

General Rate Provisions

1. **Services:** Loup Logistics Company ("Loup") agrees to provide to customer ("Customer"), as a freight broker, transportation services and/or distribution services ("Services"). Unless expressly agreed to by Loup otherwise, the Services performed by Loup under this Rate Offer are limited to arranging, but not actually performing, transportation of Customer's shipments ("Shipments"). Customer acknowledges that Loup does not control the manner in which any service provider engaged by Loup to perform Services performs its services. Loup does not guarantee availability of rail service or equipment. These Rate Terms are subject to the terms and conditions set forth in the circulars located at <http://www.uprr.com/customers/myterms.shtml>. Further liability and claims terms and conditions can be found at <https://www.louplogistics.com/resource-center/claims.html>.
2. **Rate and Charges:** Rates include only the Services expressly agreed to by Loup. All rates are subject to a fuel surcharge calculated monthly. Customer agrees that the rates do not include the cost of dunnage material or the cost of split loads. Customer acknowledges that rates are subject to change at any time. Customer must establish credit with Loup prior to any Shipment. Rates do not apply to dimensional Shipments (i.e. shipments with one or more of the following: width greater than 11' (including protrusions), height greater than 17' above the top of the rail or loads that overhang the end of the rail car. Such dimensional Shipments must be pre-approved by the Union Pacific Clearance Team.
3. **Payment Terms:** Payment terms are 15 days from the date of invoice. Rates are in US dollars and Customer shall pay Loup in US dollars in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended. Customer must deliver to Loup any documentation necessary for Loup to issue accurate invoices within 15 days prior to the first shipment. If such documentation is not provided prior to such 15 day period, then any inaccurate invoices issued due to the failure to receive such information will not be updated. Customer must present any claim for overcharges or undercharges within one (1) year from the date of the Shipment's waybill. Customer must commence any court proceeding to collect an overcharge or an undercharge within six (6) months of the date of written declination of a timely filed claim.
4. **Term:** Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion thereof, for any reason shall not release Customer from any obligations it may have accrued prior to such termination.
5. **Shipping:** Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading (or other written instructions). Customer agrees that Loup shall rely upon such shipping instructions and the items identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that all rail freight charges be sent to: Loup, 1400 Douglas St Stop1230; Omaha, NE 68179.
6. **Customer Obligations:** Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits. Customer shall cause its designated motor carriers to provide proof of any required permit upon Loup's request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Railroad publication (as such requirements are approved by Union Pacific Shipment Quality prior to any Shipment).
7. **Accessorial Services:** To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published tariffs, as applicable, or any amendment, modification or successor tariffs or publications thereto.
8. **Confidentiality:** These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidiary.
9. **Miscellaneous:** These Rate Terms replace and supersede all prior rate quotes (or similar documents) with respect to the Services. If the operation of any part of these Rate Terms result in a violation of any law, such part shall be severed, and the remaining provisions of these Rate Terms shall continue in full force and effect. To the extent not governed by federal law, these Rate Terms are governed by and construed in accordance with the laws of the State of Nebraska.

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS.

Acceptance of Quote

BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

Loup Logistics Contacts

Primary: Trevette Fisher | Manager | Ph 402-544-2964 | TMBROWN@UP.COM

Secondary: John Gomez | Manager | Ph 402-544-7920 | Fax 402-501-2950 | JMGOMEZ@UP.COM