



Loup Logistics Program for Salem Origin Lumber

STCC: 24-211, 24-214, 24-215,
 24-299, 24-913, 24-997
 Commodity: Lumber
 Effective: 6/1/2021
 Expires: 1/14/2022
 Route: UP Direct

Rates include: Origin Transload/ Rail
 Rate Authority: **UPRR 24**
SPLQ 100
 Quote Version: **A**
 Rail Origin: Salem,OR
 Rail Destination: Various
Rates Subject to Selective Increases

Origin Transload: Cascade Warehouse - Salem, OR

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.

http://www.uprr.com/customers/surcharge/index_mileage.shtml

UPRR Mileage may be found at the following link.

http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml

Services:

Rail Destination Groups	50' & 52' Box	50' HC Box	60' HC Box	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG				\$9,949	\$10,676
AR - NORTHEAST UPG				\$8,965	\$9,615
AR - NORTHWEST UPG				\$8,836	\$9,473
AZ - PHOENIX UPG	\$6,804	\$8,137	\$9,030	\$9,754	\$10,465
AZ - TUCSON UPG				\$10,047	\$10,781
CA - BAKERSFIELD UPG				\$6,670	\$7,133
CA - EL CENTRO UPG	\$6,343	\$7,575	\$8,405	\$8,496	\$9,106
CA - FRESNO UPG	\$5,771	\$6,886	\$7,634	\$6,428	\$6,872
CA - LA BASIN UPG	\$5,272	\$6,279	\$6,959	\$7,695	\$8,239
CA - N CAL UPG	\$4,697	\$5,587	\$6,186	\$5,630	\$6,012
CA - OAKLAND UPG	\$4,292	\$4,959	\$5,487	\$5,644	\$6,025
CA - SACRAMENTO UPG	\$4,414	\$5,246	\$5,806	\$5,644	\$6,025
CA - SAN BERNARDINO UPG	\$5,351	\$6,379	\$7,068	\$7,684	\$8,227
CO - DENVER UPG	\$6,637	\$7,932	\$8,802	\$8,128	\$8,707
CO - GRAND JCT UPG				\$8,152	\$8,736
IA - CENTRAL UPG				\$9,506	\$10,197
IA - EASTERN UPG				\$9,284	\$9,958
ID - BOISE UPG				\$7,060	\$7,554
ID - POCATELLO UPG				\$7,134	\$7,635
IL - CHICAGO UPG	\$6,907	\$7,922	\$8,792	\$8,821	\$9,456
IL - NORTHWEST UPG				\$9,681	\$10,386
IL - SOUTHEAST UPG				\$8,776	\$9,408
IL - ST LOUIS UPG	\$7,287	\$8,720	\$9,682	\$8,646	\$9,269
IN - SOUTH CHICAGO UPG				\$9,081	\$9,736
KS - TOPEKA UPG	\$7,248	\$8,671	\$9,629	\$8,868	\$9,508
KS - WESTERN UPG				\$9,140	\$9,801
KS - WICHITA UPG				\$9,069	\$9,722
LA - NORTH UPG	\$7,995	\$9,576	\$10,638	\$10,191	\$10,939
LA - SOUTH UPG				\$10,191	\$10,939
MN - DULUTH UPG				\$9,871	\$10,591
MN - MINNEAPOLIS UPG	\$7,410	\$8,869	\$9,847	\$9,102	\$9,761
MN - MPLS/TCWR UPG				\$10,157	\$10,900
MO - KANSAS CITY UPG				\$9,002	\$9,656
MO - SPRINGFIELD UPG				\$9,937	\$10,665
NE - OMAHA UPG	\$7,355	\$8,557	\$9,499	\$9,683	\$10,388
NE - WEST UPG				\$8,096	\$8,675

NV - LAS VEGAS UPG	\$6,256	\$7,268	\$8,062	\$8,172	\$8,757
NV - RENO UPG				\$6,290	\$6,724
OK - CENTRAL UPG				\$9,701	\$10,407
OK - EASTERN UPG				\$9,747	\$10,456
TN - MEMPHIS UPG	\$7,088	\$8,478	\$9,413	\$8,998	\$9,647
TX - AMARILLO UPG	\$8,242	\$9,879	\$10,975	\$10,580	\$11,356
TX - AUSTIN/SAN ANTONIO UPG	\$8,522	\$9,928	\$11,029	\$10,354	\$11,111
TX - BEAUMONT UPG	\$8,898	\$10,671	\$11,859	\$10,526	\$11,298
TX - BROWNSVILLE UPG	\$8,985	\$10,776	\$11,976	\$10,852	\$11,648
TX - CORPUS CHRISTI UPG	\$9,620	\$11,543	\$12,832	\$10,532	\$11,304
TX - DALLAS/FT WORTH UPG	\$7,767	\$9,302	\$10,331	\$9,748	\$10,458
TX - EAGLE PASS UPG	\$8,562	\$10,264	\$11,404	\$10,949	\$11,756
TX - EL PASO UPG	\$8,054	\$9,648	\$10,717	\$10,144	\$10,885
TX - HOUSTON UPG	\$8,482	\$9,883	\$10,981	\$10,535	\$11,307
TX - LAREDO UPG	\$7,872	\$9,429	\$10,473	\$10,848	\$11,644
TX - NORTHEAST UPG	\$9,109	\$10,618	\$11,798	\$10,875	\$11,677
TX - ODESSA UPG	\$8,645	\$10,363	\$11,513	\$10,743	\$11,532
TX - SWEETWATER UPG				\$10,743	\$11,532
TX - WACO UPG	\$8,489	\$10,172	\$11,303	\$10,667	\$11,450
UT - SALT LAKE UPG				\$6,988	\$7,479
UT - SW UTAH UPG				\$7,815	\$8,371
WA - SPOKANE UPG				\$4,919	\$5,242
WI - EAU CLAIRE UPG	\$7,995	\$9,576	\$10,639	\$10,261	\$11,010
WI - JANESVILLE UPG				\$10,143	\$10,884
WI - LA CROSSE UPG				\$10,261	\$11,010
WI - MILWAUKEE UPG				\$10,117	\$10,856
WI - SUPERIOR UPG				\$9,834	\$10,550
WY - WYOMING UPG				\$7,625	\$8,164

*Rates only apply in UP owned/leased equipment

General Rate Provisions

1. **Services:** Loup Logistics Company ("Loup") agrees to provide to customer ("Customer"), as a freight broker, transportation services and/or distribution services ("Services"). Unless expressly agreed to by Loup otherwise, the Services performed by Loup under this Rate Offer are limited to arranging, but not actually performing, transportation of Customer's shipments ("Shipments"). Customer acknowledges that Loup does not control the manner in which any service provider engaged by Loup to perform Services performs its services. Loup does not guarantee availability of rail service or equipment. These Rate Terms are subject to the terms and conditions set forth in the circulars located at <http://www.uprr.com/customers/myterms.shtml>. Further liability and claims terms and conditions can be found at <https://www.louplogistics.com/resource-center/claims.html>.
2. **Rate and Charges:** Rates include only the Services expressly agreed to by Loup. All rates are subject to a fuel surcharge calculated monthly. Customer agrees that the rates do not include the cost of dunnage material or the cost of split loads. Customer acknowledges that rates are subject to change at any time. Customer must establish credit with Loup prior to any Shipment. Rates do not apply to dimensional Shipments (i.e. shipments with one or more of the following: width greater than 11' (including protrusions), height greater than 17' above the top of the rail or loads that overhang the end of the rail car. Such dimensional Shipments must be pre-approved by the Union Pacific Clearance Team.
3. **Payment Terms:** Payment terms are 15 days from the date of invoice. Rates are in US dollars and Customer shall pay Loup in US dollars in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended. Customer must deliver to Loup any documentation necessary for Loup to issue accurate invoices within 15 days prior to the first shipment. If such documentation is not provided prior to such 15 day period, then any inaccurate invoices issued due to the failure to receive such information will not be updated. Customer must present any claim for overcharges or undercharges within one (1) year from the date of the Shipment's waybill. Customer must commence any court proceeding to collect an overcharge or an undercharge within six (6) months of the date of written declination of a timely filed claim.
4. **Term:** Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion thereof, for any reason shall not release Customer from any obligations it may have accrued prior to such termination.

5. Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading (or other written instructions). Customer agrees that Loup shall rely upon such shipping instructions and the items identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that all rail freight charges be sent to: Loup, 1400 Douglas St Stop1230; Omaha, NE 68179.

6. Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits. Customer shall cause its designated motor carriers to provide proof of any required permit upon Loup’s request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Railroad publication (as such requirements are approved by Union Pacific Shipment Quality prior to any Shipment).

7. Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company’s (“Railroad”) published tariffs, as applicable, or any amendment, modification or successor tariffs or publications thereto.

8. Confidentiality: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidiary.

9. Miscellaneous: These Rate Terms replace and supersede all prior rate quotes (or similar documents) with respect to the Services. If the operation of any part of these Rate Terms result in a violation of any law, such part shall be severed, and the remaining provisions of these Rate Terms shall continue in full force and effect. To the extent not governed by federal law, these Rate Terms are governed by and construed in accordance with the laws of the State of Nebraska.

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS.

Acceptance of Quote

BY SIGNING BELOW , CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.

Acknowledged and Agreed:

Customer Name: _____

Printed Name: _____

Title: _____

Date: _____

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

Loup Logistics Contacts

Primary: **Eric David | Manager | Ph 402-544-2424 | Fax 402-501-2950 | EWDAVID1@UP.COM**

Secondary: **Grant Turner | Manager | Ph 402-544-3127 | Fax 402-501-2950 | GJTURNER@UP.COM**