



LOUP TRANSLOAD & SUPPLY CHAIN SERVICES

SERVICES CATALOG



LOUP



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SHIPPING CHALLENGES?

LOUP IS YOUR SOLUTION.

WHO WE ARE

Think of us as a logistics powerhouse. As a wholly owned subsidiary of Union Pacific Railroad, Loup keeps your supply chain moving with the most effective, efficient and economical transportation and logistics solutions on the market.

WHAT WE DO

We find the most efficient shipping solution to meet your goals. Oftentimes, we'll combine the economic advantages of shipping by rail with the flexibility of over-the-road trucking, using affordable rail shipping for the long haul and trucks for first-and last-mile delivery. In a nutshell, here's what we do:

**COMBINE THE ECONOMIC ADVANTAGES OF
RAIL WITH THE FLEXIBILITY OF TRUCKING.**

DOOR-TO-DOOR SHIPPING

Shipping and Transloading

We move products seamlessly between trucks and trains, even if you don't have access to tracks.

Shipping Expertise

We create customized solutions that achieve your goals and make the most of your total supply chain.

Connections to the Right Providers

Our vast network of 900+ transportation providers, including railroads, trucking companies and transload facilities, allows us to select partners to best execute your plan.

Making It Easy

We handle all the details, then provide a bundled rate for the services you need.

LOGISTICS

Shipment Visibility

ShipmentVision, our advanced technology platform, puts your shipment data in one place. Get accurate, timely data and total visibility between origin and destination. Track shipments 24/7 via a customized dashboard displaying the information most important to you.

Shipment Management

We take care of rail car waybilling, empty car ordering and fulfillment, shipment monitoring, and problem resolution. We can also help you reduce demurrage costs.

Cross-Border Shipping

We facilitate customs clearance for cross-border shipments, making for a quicker, easier clearance process.

SPECIALIZED SERVICES

Sometimes shipping isn't as simple as just moving the product. Our specialized services fill these gaps.

- Warehousing
- Packaging
- Palletizing
- Pipe threading
- Lumber trimming
- Steaming
- Transload equipment
- Distribution centers

WHAT WE SHIP

You name it. We can ship almost anything, from raw materials to finished goods and everything in between:



BUILDING MATERIALS

Lumber, pipe, metals, paper, rebar, metal coil, bricks



FINISHED VEHICLES & AUTO PARTS

Cars, trucks, SUVs, auto parts



FOOD & BEVERAGES

Packaged and frozen food, canned goods, produce, seafood, cheese, grain, feed products, beer, wine, tequila, orange juice



LIQUIDS

Ethanol, biodiesel, diesel exhaust fluid (DEF), corn syrup, petroleum, LPG



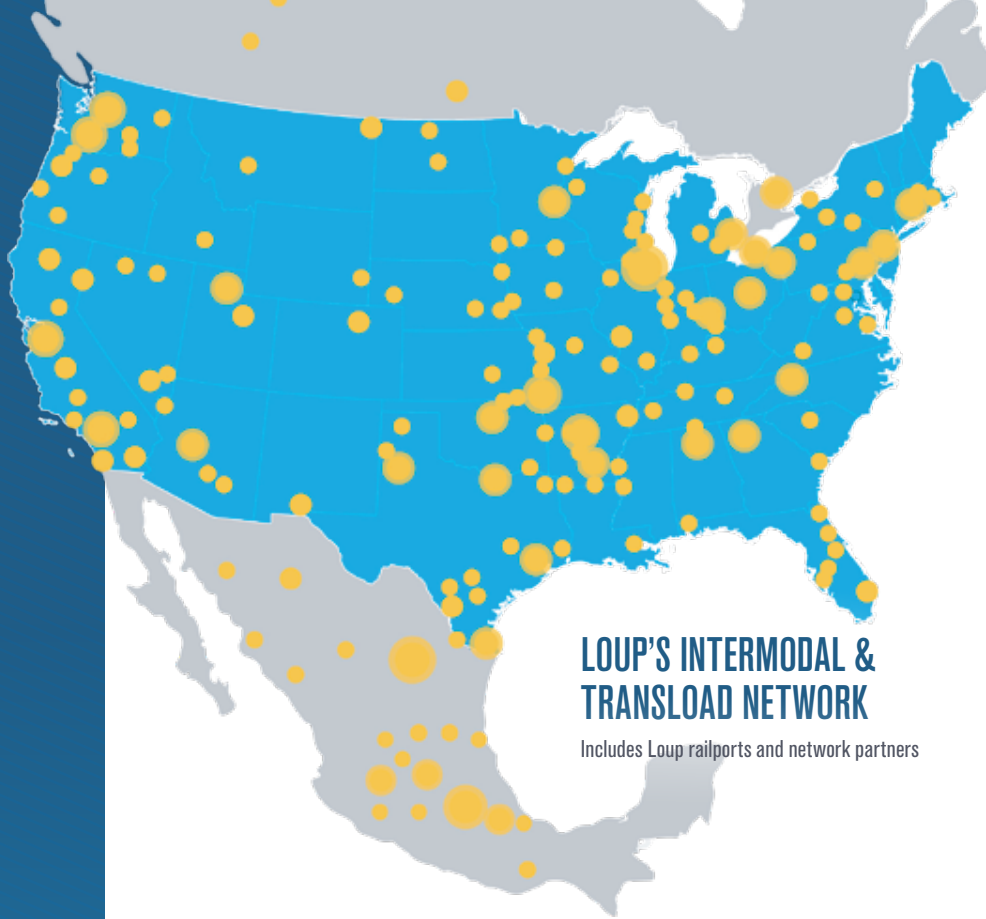
OVERSIZED ITEMS

Transformers, wind turbine blades, machinery, military vehicles



BULK ITEMS

Sand, plastic pellets, soda ash, flour



LOUP'S INTERMODAL & TRANSLOAD NETWORK

Includes Loup railports and network partners



WHERE WE SHIP

Our network allows you to ship to and from almost anywhere on the continent, so you can extend your reach and expand into untapped markets.

SHIPPING FREIGHT INTO A NEW REGION OR MARKET?

Our transload network consists of more than 700 transload facilities spanning the U.S., Canada and Mexico.

CONNECT WITH US.

Learn more | Request A Quote

EMAIL info@shiploup.com

CALL 800-303-4544

VISIT OUR WEBSITE louplogistics.com

✓ REACH NEW MARKETS.

✓ STREAMLINE YOUR SUPPLY CHAIN.

✓ MAXIMIZE TRANSPORTATION SPEND.

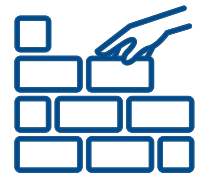
WE'RE HERE TO HELP YOU ACHIEVE YOUR SHIPPING GOALS.



BUILDING A SUSTAINABLE FUTURE 2030

BUILDING FOUNDATIONS

In 2021, we added the “Building Responsible Foundations” pillar to our Building a Sustainable Future 2030 strategy. This pillar encompasses the importance of: Health, Safety and Well-being, Business Ethics and Conduct, Cybersecurity and Risk Management & Internal Control. The health and safety of employees is at the foundation of everything we do. We are committed to engaging with employees to discuss and understand the risks they may encounter in their daily work so that we can address them. We continuously monitor our dynamic risk management process to identify and address potential concerns, including those arising in the everchanging economic, political, legal and technological environments in which Loup operates.



INVESTING IN OUR WORKFORCE

At Loup, our goal is to help employees develop skill sets enabling them to grow, develop in new positions across the company and become experts in their roles. We know that to do that, we must be committed to fostering a diverse and inclusive environment that reflects the diverse markets and communities we serve. Recognizing we still have work to do, we continue to focus on building an inclusive culture, and a talented workforce, with a goal to reach 40% people of color and 11% female representation by 2030.



DRIVING SUSTAINABLE SOLUTIONS

With Loup's parent company, Union Pacific's improved service product and commitment to improving the customer experience positions it as the transportation provider of choice for its customers. Our goal is to capitalize on the many advantages that rail transportation can offer and grow our traffic over less-efficient forms of transportation. Rail remains the most fuel-efficient way to move freight over land by cutting greenhouse gas (GHG) emissions by up to 75% compared to commercial trucks. Our value proposition creates economic strength and supports profitable and responsible growth, allowing us to invest more in our future. We are positioned to support the transition to a low-carbon economy through the shipment of sustainable recyclable goods as those markets grow.



CHAMPIONING ENVIRONMENTAL STEWARDSHIP

As a wholly owned subsidiary, we know that railroads are one of the most fuel-efficient means of transporting freight by land. However, we know that there are still actions railroads must take to reduce their carbon footprint. In early 2021, the Science Based Targets Initiative approved our targets to reduce absolute scope 1 and 2 and locomotive welltowheel GHG emissions from our operations 26% by 2030 against a 2018 baseline. We believe this is an important step to understanding how much and how quickly we need to reduce our emissions, as well as anticipate future policies and regulations.



STRENGTHENING OUR COMMUNITIES

Loup is dedicated to serving and investing in communities, improving the quality of life where our employees live and work. Loup and Union Pacific's capital investments create economic opportunity through employment and supply chain activity and represent investments in building a rail network that supports sustainable economic growth for generations to come. The more we invest in building a safe and efficient railroad today, the better our infrastructure can support communities in the future. Additionally, we pride ourselves on being a good corporate citizen in the communities in which we operate and a champion for diverse suppliers.





RAIL LOGISTICS EXPERTISE

DEDICATED LOUP REPRESENTATIVES MAXIMIZE TRANSPORTATION PERFORMANCE

Our logistics experts are dedicated to streamlining your supply chain, so you can spend more time focusing on your business. Take a look at what we do:

- Manage rail car billing, empty car ordering and fulfillment
- Monitor rail pipeline and escalate facility and yard capacity constraints
- Facilitate customs clearance for cross-border shipments for a quicker, easier clearance process
- Service issue mitigation and escalation with respective rail carriers
- Proactive problem resolution by identifying potential misroutes & delays
- 24/7 visibility with ShipmentVision, our advanced, customizable technology platform

WHAT ELSE DOES LOUP OFFER?

Shipment visibility, specialized services and API data connections. Contact us to learn more!

CONNECT WITH US. LEARN MORE.

EMAIL info@shiploup.com

CALL 800-303-4544

VISIT OUR WEBSITE louplogistics.com

SHIPMENT MANAGEMENT, DOOR-TO-DOOR SOLUTIONS, PROBLEM RESOLUTION

WHAT'S YOUR LOGISTIC CHALLENGE? WE ARE HERE TO HELP.



IS THERE ENOUGH PRODUCT IN MY PIPELINE?



HOW CAN I MITIGATE SHIPPING COSTS?



IS MY RAIL STRATEGY OPTIMIZED?



IS MY SUPPLY CHAIN PROPERLY RESOURCED?

DO YOU FIND YOURSELF ASKING QUESTIONS LIKE THESE?

Our goal is to minimize disruptions along your supply chain, ensure your product is delivered safely and efficiently to market, and ultimately save you time, money and headaches along the way.

LOGISTIC SERVICES

Logistics Services provide customers with a wide array of service offerings designed to simplify supply chains, increase visibility and reduce overhead requirements. Our suite of logistics service offerings range from low-touch to high-touch, serving as a value-added addition to your transportation management or replacing your transportation department all together. We have customized logistics solutions to meet your specific needs, no matter how big or small.

DOOR TO DOOR PROACTIVE MONITORING (\$)

Get the most up-to-date information on the location of your goods via customized reports and timing. Our monitoring capabilities provide you with up-to-date information on locations and status of your shipments regardless of which carrier they're on.

SHIPPING OPTIMIZATION (\$\$ - \$\$\$)

Work with a service rep to identify opportunities for improvement in your transit and turn times. Our subject matter experts will work with you to zero in on your current practices and create customized reports that will provide you with the information you need to optimize your shipping practices.

PIPELINE MANAGEMENT (\$\$ - \$\$\$)

Work with a rail specialist to get help in managing pipeline concerns to/from single or multiple locations. Identify opportunities for efficiency and get help implementing those recommendations.

DELAY SUPPORT RESOLUTION/EXCEPTION MANAGEMENT (\$\$\$)

Assistance from Loup personnel in identifying and working shipment issues to resolution, to include ticket submissions and work in systemic and episodic issue management and recommendations

SUPPLY CHAIN ANALYSIS (\$\$\$)

Work with a subject matter expert in identifying efficiencies for your current rail shipments and reduce current turn times.

DEDICATED LOUP REPRESENTATIVE (\$\$ - \$\$\$)

Loup will provide you with a single point of contact to help with a broad array of logistics functions to include billing, pipeline management, proactive monitoring, delay support resolution and exception management. We work with our customers to understand their needs and customize solutions to achieve results. Customize the level and depth of support for your organization.

LOGISTICS CONSULTING SERVICES (\$\$ - \$\$\$)

We work with you to understand your logistics needs and tailor a product to support those needs or focus on issue remediation. We work multi-modal and across carriers to provide a seamless experience for our customers that will give them a competitive advantage in their supply chain operations.

SHIPMENT VISION

Shipment Vision is a proprietary industry leading visibility software that provides 24/7 visibility of shipments across all Class I rail carriers in North America. Shipment Vision is a seamless transportation management platform with proactive indicators, smart ETAs and enhanced historical and search analysis. Shipment Vision serves as a transportation management platform, enabling users to customize reports with actionable data. Shipment Vision customers also have access to subject matter experts who can provide real-time insight, training and guidance.

SHIPMENT VISION FEATURES

24/7 Visibility Across Rail Carriers

Daily Track/Trace: Event Search, Summary detail

Reports to Manage and Streamline Communication

Dynamic / Smart ETAs: Anticipate arrival times

Capacity Management Tools

Historical Search/Analysis

3 yr data retention, Lane Volume Comparison

Reporting Format & Visuals

Mapping, Calendaring, Customized User Experience

Fleet Manager

Transit Calculator

Estimated Cost: \$4-12/Car

SPECIALIZED LOGISTICS SOLUTIONS: UNIT TRAINS

UNIT TRAINS As an organization that understands the importance of efficiently managing bulk networks, the Loup Bulk Operations team provides a myriad of services focused on efficiently managing your bulk shipments as well as offering a variety of waybilling and billing support options. Speak to our experts to find out what we can do for you.

TRANSPORTATION MONITORING & COORDINATION

- Coordinate movement and placement of customer loads
- Coordinate, forecast, and request train symbols
- Facilitate rail clearance process by requesting protection notices, mechanical inspections, and final clearance bulletins
- Provide regular forecast and status updates to Network Ops, Power desk, and crew management for resource allocation
- Facilitate and lead logistics calls to include all key players in large deployments



WAYBILL CREATION & BILLING SUPPORT

- Confirm and update status for all cars loaded/empty to accept waybill instructions
- Provide support on all billing issues, submit waybills
- Work with EDI (Electronic Data Interchange) support, railroad interchange support, car status instructions, and work order support to ensure good billing is in place for movement
- Coordinate with corridor managers and network ops to manually schedule high/wides as well as trainset cars to train symbol

CUSTOMER SERVICE SUPPORT & PROBLEM RESOLUTION

- Full time dedicated logistics team in office M-F 8-5, with remote coverage capabilities on nights and weekends to provide 24 X 7 support
- Dedicated Logistics team with direct access to the Field, Network Ops, and UP Harriman Dispatch Center
- First line of contact for the customer on all issues during planning, staging, loading, billing, and transit operations
- Work with Response Management Communications Center (RMCC) for all Rail Sensitive and Security (RIS) issues and upcoming moves
- Identify and implement process improvements including, but not limited to, standardizing billing process with individual installation
- Participate in the identification of new transload locations for the various military Units

PROVIDE DAILY/WEEKLY REPORTING

- Capture, record and communicate all military movements, eta's, delays, and issues
- Capture, record, and communicate all loads
- Provide weekly operational summary for Union Pacific Marketing & Sales



SPECIALIZED LOGISTICS SOLUTIONS: FINISHED VEHICLES

FINISHED VEHICLES Door to door, rail to rail, or ramp to ramp, our finished vehicle services offer a broad array of logistics tools to increase your efficiencies or focus on throughput. The largest customers in the nations rely on Loup to manage their fleets on their way to market.



DOOR TO DOOR/RAIL TO RAIL/VEHICLE SHUTTLE

- Multimodal rail and truck service
- Vehicle destination shuttle
- Strategic ties with Class 1 Railroads in North America
- Exclusive capability to co-load new & used autos from select origins
- Shipment visibility across all modes
- Efficiency improvements

RAIL EXTENSION/LOGISTICS

- Inventory management to maximize throughput
- Origin & destination ramp dwell mitigation.
- Transit commitment optimization
- Proactive problem resolution
- Time estimates for grounding (ETG) to help coordinate VIN haul away

SPECIALIZED LOGISTICS SOLUTIONS: TRANSLOAD MONITORING

TRANSLOAD & PIPELINE MONITORING As leaders in the logistics industry, we offer your company the competitive advantage of peace of mind. We monitor your train sets to keep them moving, assist with South-bound clearances, or focus our efforts on service exception mitigation. Whatever the efficiency you're looking for we offer a solution.



PIPELINE EXPRESS/UNIT TRAIN MONITORING

- Track manually Pipe and Unit train shipments for potential service issues
- Escalate service issues with Union Pacific / Customer Care & Support (CC&S)
- Coordinate shipments with Shipper/Receiver/ Union Pacific operating to ensure efficient operations

TRANSLOAD SITE MONITORING

- Monitor embargo potential and service escalation with UP
- Develop embargo mitigation strategies and embargo recovery plans with customer
- Pipeline/on hand

SERVICE EXCEPTION MITIGATION (UP SERVED LOCATIONS ONLY)

- Monitor daily UP Served locations for key embargo indicators
- Coordinate embargo mitigation measures with Customer and UP.
- Develop embargo minimization/recovery plan with customer

SOUTH BOUND CLEARANCE

- Monitor shipments crossing US/Mexico border
- Identify cars that are “not cleared”
- Research and recommend remedial actions to clear cars





LOUP TRANSLOADING NETWORK

LEVERAGE THE BENEFITS OF RAIL AND EXPAND YOUR MARKET REACH

Loup provides seamless door-to-door transportation by combining the economics of long-haul rail service with the flexibility of over-the-road movements. Transloading services — moving products between trucks and trains — allows non-rail-served customers to leverage affordable rail shipping. Our expansive transloading network provides access to all Class I railroads and short lines. Plus, our transloading facilities can handle a wide array of commodities and are run by operators who have extensive experience transferring products from truck to rail.

HOW TRANSLOADING WORKS



● LOUP NETWORK PARTNERS

★ LOUP TRANSLOADS

LOUP TRANSLOADING SERVICES

We have a network of over 900 certified vendors that handle more than 20,000 transloads per year.

Our specialized services include:

- Warehousing
- Packaging
- Palletizing
- Pipe threading
- Lumber trimming

WITH LOUP TRANSLOADING SERVICES

- Leverage the economies of rail
- Gain access to new markets
- Extend your market reach
- Increase your selling and growth opportunities
- Reduce invoicing with a single bill for multiple modes of transportation
- Simplify your overall business needs
- Maximize your total supply chain spend

CONNECT WITH US. LEARN MORE.

EMAIL info@shiploup.com

CALL 800-303-4544

VISIT OUR WEBSITE louplogistics.com

TRANSLOAD SERVICES

Transload Services provide a solution to move product from truck-to-rail and rail-to-truck. Transloading maximizes the efficiencies of rail into and out of non-rail served industries. Loup owns and operates 25 transload facilities located in the Western half of the US, in addition to actively partnering with 750+ additional transload facilities across North America. Loup and its transload partners invest in equipment, land, track and inventory systems to support the movement of product between truck and rail. Loup is committed to facilitating over-the-road conversions to move product on rail; if a transload solution does not exist within a given market, Loup will create one.



TRADITIONAL TRANSLOAD COMMODITIES

Industrial (Break Bulk)

- Metals
- Lumber
- Panel
- Wallboard
- Glass
- Recycled Carpet
- Shingles

Industrial (Bulk)

- Sand
- Cement
- Soda Ash
- Fly Ash
- Pet Coke
- Plastics
- Aggregate
- Granules

Agricultural

- Malt
- Molasses
- Canned Goods
- Beer
- Potatoes
- Onions

Hazardous/ Environmentally Sensitive

- Ethanol
- Diesel
- Gasoline
- Polyacrylamide
- Methanol
- Waste

Dimensional/ Clearance Required

- Wind Blades
- Military
- Machinery

SITE LOCATION

Loup strives to provide transload solutions for all Union Pacific customers across North America. If a transload site does not exist today, Loup will work to leverage the Union Pacific portfolio of rail and land assets to locate and develop a new transload site to support your business. This is a complimentary service with the intent to develop railcar growth.

TRUCKING SERVICES

Loup and our partners own truck fleets at select transload facility locations and/or partner with 3rd party providers to facilitate origin and destination trucking services in conjunction with transloading services.

SPECIALIZED SERVICES

Loup and its transload partners provide specialized services onsite at transload facilities. The types of specialized services vary by commodity from lumber trimming to pipe fitting, re-packaging, palletizing, etc. Loup will explore expanding its offerings to meet our customers needs, no matter what the request.

BUNDLED PRICING PROGRAMS

Loup strives to simplify transportation for our customers. Loup has the capability to bundle any combination of multi-carrier rail divisions, trucking, storage, and specialized services into one seamless invoice. This service enables customers to streamline their back-office requirements and provides a solution for in-house systems that cannot process multiple invoices per single shipment ID. This service is complimentary for programs including transloading.



WAREHOUSING & STORAGE

Warehousing & Storage services are offered at Loup's 25 owned and operated transload facilities located in the Western half of the US and 600+ partner facilities across North America. Warehousing and storage services provide a supply chain extension to meet JIT inventory demands. Loup and its transload partners invest in equipment, land, track and inventory systems to support the movement of product between truck and rail. Loup is committed to facilitating over-the-road conversions to move product on rail; if a transload, warehousing or storage solution does not exist within a given market, Loup will create one.



WAREHOUSING

- Bonded Warehouses
- Cold Storage Warehouses
- Climate Controlled Warehouses
- Non-temperature Controlled Warehouses
- Covered Storage Tents

STORAGE

Loup provides storage rates for customers priced per bundle (lumber), per ton (metals) per pallet or per car (bulk). Storage rates are assessed monthly and can often be customized to meet a customers needs.

